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INTERNATIONAL COMANCHE SOCIETY, INC.

02/12/18

Balance Sheet Prev Year Comparison

Accrual Basis

As of March 31, 2015

	Mar 31, 15	Mar 31, 14	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10100 · Fifth Third Bank Checking 397	35,104.56	25,016.03	10,088.53	40.3%
10103 · Fifth Third Savings 331	31,886.24	27,800.73	4,085.51	14.7%
101054 · CD 9879	0.00	29,803.36	-29,803.36	-100.0%
101055 · CD 7782	0.00	29,599.66	-29,599.66	-100.0%
101056 · 53 Securities	35,000.00	35,000.00	0.00	0.0%
101057 · CD 6497	30,251.97	0.00	30,251.97	100.0%
101058 · CD 1589	30,810.71	0.00	30,810.71	100.0%
101059 · CD 6363	30,443.09	0.00	30,443.09	100.0%
10200 · United CU Savings	10,681.02	4,798.58	5,882.44	122.6%
10201 · United CD 070	0.00	30,654.13	-30,654.13	-100.0%
10202 · United CD 071	28,331.70	28,233.01	98.69	0.4%
Total Checking/Savings	232,509.29	210,905.50	21,603.79	10.2%
Accounts Receivable				
11000 · Flyer Advertising	9,634.35	9,085.45	548.90	6.0%
11001 · Classified Advertising	-82.00	-30.00	-52.00	-173.3%
41005 · Killbough Manuals (Billing)	625.00	457.50	167.50	36.6%
Total Accounts Receivable	10,177.35	9,512.95	664.40	7.0%
Other Current Assets				
12000 · Undeposited PayPal	1,486.26	759.63	726.63	95.7%
12002 · Inventory Asset	13,828.66	16,237.21	-2,408.55	-14.8%
Total Other Current Assets	15,314.92	16,996.84	-1,681.92	-9.9%
Total Current Assets	258,001.56	237,415.29	20,586.27	8.7%
TOTAL ASSETS	258,001.56	237,415.29	20,586.27	8.7%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20100 · Accounts Payable	17,559.72	16,485.81	1,073.91	6.5%
20200 · Member CFF Donations Payable	315.00	319.00	-4.00	-1.3%
Total Accounts Payable	17,874.72	16,804.81	1,069.91	6.4%
Credit Cards				
10106 · Treasurer Credit Card	93.71	140.03	-46.32	-33.1%
Total Credit Cards	93.71	140.03	-46.32	-33.1%
Other Current Liabilities				
20500 · Pre Paid Australia Dues	422.00	339.00	83.00	24.5%
20800 · Deferred Membership - Current	79,531.24	75,024.24	4,507.00	6.0%
Total Other Current Liabilities	79,953.24	75,363.24	4,590.00	6.1%
Total Current Liabilities	97,921.67	92,308.08	5,613.59	6.1%
Long Term Liabilities				
20900 · Deferred Membership - LT	7,867.51	6,577.02	1,290.49	19.6%
Total Long Term Liabilities	7,867.51	6,577.02	1,290.49	19.6%
Total Liabilities	105,789.18	98,885.10	6,904.08	7.0%
Equity				
39000 · Retained Earnings	154,884.87	142,146.49	12,738.38	9.0%
Net Income	-2,672.49	-3,616.30	943.81	26.1%
Total Equity	152,212.38	138,530.19	13,682.19	9.9%
TOTAL LIABILITIES & EQUITY	258,001.56	237,415.29	20,586.27	8.7%

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

January through March 2015

	Jan - Mar 15	Jan - Mar 14	\$ Change	% Change
Income				
40100 · Membership Income				
40106 · Deferred Membership Income Adj	34,534.00	35,940.00	-1,406.00	-3.9%
Total 40100 · Membership Income	34,534.00	35,940.00	-1,406.00	-3.9%
40190 · Donations				
40191 · CFF Donations from Members	0.00	319.00	-319.00	-100.0%
Total 40190 · Donations	0.00	319.00	-319.00	-100.0%
40200 · Advertising Income				
40201 · Display Ad	18,274.85	18,210.35	64.50	0.4%
40202 · Classified Adv.	413.50	403.50	10.00	2.5%
Total 40200 · Advertising Income	18,688.35	18,613.85	74.50	0.4%
40300 · Inventory Sales				
40301 · V.P. Sale of Tips Manuals	325.00	130.00	195.00	150.0%
40302 · V.P. Sale of Inventory Items	393.01	65.00	328.01	504.6%
40303 · V.P. Sale of Creech Manuals	150.00	225.00	-75.00	-33.3%
40304 · V.P. Sale of Flyer Magazines	57.00	130.00	-73.00	-56.2%
40305 · V.P. Sale of Neubert Gear DVD	125.00	125.00	0.00	0.0%
Total 40300 · Inventory Sales	1,050.01	675.00	375.01	55.6%
40400 · Inv. Shipping & Handling Incom	223.90	141.75	82.15	58.0%
40500 · Michigan Tax Collected	1.50	0.00	1.50	100.0%
40600 · Interest Income				
40601 · Fifth Third/Money Market	4.04	6.85	-2.81	-41.0%
40602 · C.D. Interest	350.93	431.98	-81.05	-18.8%
40604 · Savings Account	5.20	52.59	-47.39	-90.1%
Total 40600 · Interest Income	360.17	491.42	-131.25	-26.7%
41000 · Special Projects				
41002 · Sale of Killough Manuals	627.00	445.00	182.00	40.9%
Total 41000 · Special Projects	627.00	445.00	182.00	40.9%
Total Income	55,484.93	56,626.02	-1,141.09	-2.0%
Gross Profit	55,484.93	56,626.02	-1,141.09	-2.0%
Expense				
60000 · Flyer Magazine				
60001 · Editor	8,550.00	8,550.00	0.00	0.0%
60002 · Design & Printing	27,820.00	27,885.00	-65.00	-0.2%
60003 · Postage/Domestic	2,171.10	2,261.95	-90.85	-4.0%
60004 · Postage/ Canada	149.32	239.45	-90.13	-37.6%
60005 · Postage/International	1,804.39	1,857.64	-53.25	-2.9%
60006 · Flyer Advertising Commission	2,741.22	2,735.31	5.91	0.2%
60009 · Adv. Invoicing & Postage	653.46	709.57	-56.11	-7.9%
60011 · Freight	170.49	165.25	5.24	3.2%
60015 · Technical Articles	500.00	0.00	500.00	100.0%
60016 · Digital Edition	1,050.00	0.00	1,050.00	100.0%
60017 · Email Flyer Announcements	132.54	0.00	132.54	100.0%
Total 60000 · Flyer Magazine	45,742.52	44,404.17	1,338.35	3.0%
60100 · Village Press Mgmt Expense				
60101 · Monthly Managment	585.00	585.00	0.00	0.0%
60102 · Marketing				
601021 · New Member Kits	336.00	294.00	42.00	14.3%
601022 · FAA Promotional Mailings	336.00	414.00	-78.00	-18.8%
Total 60102 · Marketing	672.00	708.00	-36.00	-5.1%
60103 · Other Printing	173.20	0.00	173.20	100.0%
60105 · Fulfillment Mgmt Services	1,798.98	1,863.42	-64.44	-3.5%
60109 · Phone				
601091 · Phone Line	147.00	147.00	0.00	0.0%
601092 · Phone call charges	270.50	544.00	-273.50	-50.3%
Total 60109 · Phone	417.50	691.00	-273.50	-39.6%
60110 · Weekly Synchronization	660.00	660.00	0.00	0.0%
60111 · Classified Ad Processing	199.00	168.00	31.00	18.5%
60112 · Bank Deposit Processing	120.00	120.00	0.00	0.0%
60113 · Bookkeeping	600.00	600.00	0.00	0.0%
60114 · Postage	389.58	727.95	-338.37	-46.5%
60115 · Fulfillment/Admin Storage	146.25	138.75	7.50	5.4%
60117 · Renewal Email Blast	91.56	0.00	91.56	100.0%
Total 60100 · Village Press Mgmt Expense	5,853.07	6,262.12	-409.05	-6.5%
60200 · Tribe Dues Rebates	4,227.00	4,642.00	-415.00	-8.9%
60250 · Member Donations				
60251 · CFF Donations	0.00	319.00	-319.00	-100.0%
Total 60250 · Member Donations	0.00	319.00	-319.00	-100.0%

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02/12/18

Accrual Basis

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

January through March 2015

	Jan - Mar 15	Jan - Mar 14	\$ Change	% Change
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	293.34	100.94	192.40	190.6%
60302 · Cost of Tips	155.75	62.30	93.45	150.0%
60304 · Cost of Creech Manual	53.70	58.90	-5.20	-8.8%
60305 · Storage	72.00	102.00	-30.00	-29.4%
60306 · Product Shipping and Handling	312.37	229.23	83.14	36.3%
60307 · Neubert Gear DVD	140.00	100.00	40.00	40.0%
Total 60300 · Cost of Items Sold	1,027.16	653.37	373.79	57.2%
62000 · Bank Charges				
62002 · Credit Card Fees	316.71	362.29	-45.58	-12.6%
62003 · Pay Pal Fees	530.25	425.91	104.34	24.5%
Total 62000 · Bank Charges	846.96	788.20	58.76	7.5%
63000 · Insurance & Bonds				
63001 · Treasurer Bond	187.00	187.00	0.00	0.0%
Total 63000 · Insurance & Bonds	187.00	187.00	0.00	0.0%
63500 · Special Expense				
63502 · Board Meeting Expense	0.00	136.56	-136.56	-100.0%
63509 · Outgoing Presidents Gift	70.99	682.59	-611.60	-89.6%
Total 63500 · Special Expense	70.99	819.15	-748.16	-91.3%
67000 · Web Site Operation				
67001 · Website General Operations	80.00	286.20	-206.20	-72.1%
67002 · Website Consultant	0.00	816.36	-816.36	-100.0%
Total 67000 · Web Site Operation	80.00	1,102.56	-1,022.56	-92.7%
69000 · Other Business Expense				
69001 · Misc. Business Expense	22.72	106.46	-83.74	-78.7%
69003 · Officer Administrative Expense	0.00	3.47	-3.47	-100.0%
Total 69000 · Other Business Expense	22.72	109.93	-87.21	-79.3%
69700 · ICS Charitable Donations				
69701 · Donations to CFF	0.00	954.82	-954.82	-100.0%
69702 · ICS Other Donations	100.00	0.00	100.00	100.0%
Total 69700 · ICS Charitable Donations	100.00	954.82	-854.82	-89.5%
Total Expense	58,157.42	60,242.32	-2,084.90	-3.5%
Net Income	-2,672.49	-3,616.30	943.81	26.1%