INTERNATIONAL COMANCHE SOCIETY, INC.
Balance Sheet Prev Year Comparison
As of June 30, 2016

	Jun 30, 16	Jun 30, 15	$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10100 · Fifth Third Bank Checking 397	34,459.24	42,732.31	-8,273.07	-19.4%
10103 · Fifth Third Savings 331	30,487.96	30,472.72	15.24	0.1%
101056 · 53 Securities	35,000.00	35,000.00	0.00	0.0%
101057 · CD 6497	30,480.76	30,251.97	228.79	0.8%
101058 · CD 1589	31,043.72	30,862.24	181.48	0.6%
101059 · CD 6363	30,673.33	30,494.01	179.32	0.6%
101060 · CD 0714	39,648.66	39,648.66	0.00	0.0%
Total Checking/Savings	231,793.67	239,461.91	-7,668.24	-3.2%
Accounts Receivable				
11000 · Flyer Advertising	4,932.90	6,916.35	-1,983.45	-28.7%
11001 · Classified Advertising	-77.00	-32.00	-45.00	-140.6%
41005 · Killbough Manuals (Billing)	-2.00	-2.00	0.00	0.0%
Total Accounts Receivable	4,853.90	6,882.35	-2,028.45	-29.5%
Other Current Assets				
12000 · Undeposited PayPal	6,597.54	948.64	5,648.90	595.5%
12002 · Inventory Asset	12,854.94	13,358.49	-503.55	-3.8%
Total Other Current Assets	19,452.48	14,307.13	5,145.35	36.0%
Total Current Assets	256,100.05	260,651.39	-4,551.34	-1.8%
TOTAL ASSETS	**256,100.05**	**260,651.39**	**-4,551.34**	**-1.8%**
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20100 · Accounts Payable	15,801.33	17,258.32	-1,456.99	-8.4%
20200 · Member CFF Donations Payable	-11.00	-11.00	0.00	0.0%
Total Accounts Payable	15,790.33	17,247.32	-1,456.99	-8.5%
Credit Cards				
10106 · Treasurer Credit Card	0.00	257.53	-257.53	-100.0%
Total Credit Cards	0.00	257.53	-257.53	-100.0%
Other Current Liabilities				
20500 · Pre Paid Australia Dues	11,613.78	394.00	11,219.78	2,847.7%
20800 · Deferred Membership - Current	73,316.72	85,327.24	-12,010.52	-14.1%
Total Other Current Liabilities	84,930.50	85,721.24	-790.74	-0.9%
Total Current Liabilities	100,720.83	103,226.09	-2,505.26	-2.4%
Long Term Liabilities				
20900 · Deferred Membership - LT	9,768.01	8,493.76	1,274.25	15.0%
Total Long Term Liabilities	9,768.01	8,493.76	1,274.25	15.0%
Total Liabilities	110,488.84	111,719.85	-1,231.01	-1.1%
Equity				
39000 · Retained Earnings	145,820.60	154,884.87	-9,064.27	-5.9%
Net Income	-209.39	-5,953.33	5,743.94	96.5%
Total Equity	145,611.21	148,931.54	-3,320.33	-2.2%
TOTAL LIABILITIES & EQUITY	**256,100.05**	**260,651.39**	**-4,551.34**	**-1.8%**

INTERNATIONAL COMANCHE SOCIETY, INC.
Profit & Loss Prev Year Comparison
April through June 2016

	Apr - Jun 16	Apr - Jun 15	$ Change	% Change
Income				
40100 · Membership Income				
40106 · Deferred Membership Income Adj	35,871.00	34,854.00	1,017.00	2.9%
Total 40100 · Membership Income	35,871.00	34,854.00	1,017.00	2.9%
40190 · Donations				
40191 · CFF Donations from Members	93.00	297.00	-204.00	-68.7%
Total 40190 · Donations	93.00	297.00	-204.00	-68.7%
40200 · Advertising Income				
40201 · Display Ad	14,266.05	17,710.65	-3,444.60	-19.5%
40202 · Classified Adv.	409.00	575.90	-166.90	-29.0%
Total 40200 · Advertising Income	14,675.05	18,286.55	-3,611.50	-19.8%
40300 · Inventory Sales				
40301 · V.P. Sale of Tips Manuals	325.00	390.00	-65.00	-16.7%
40302 · V.P. Sale of Inventory Items	171.50	128.00	43.50	34.0%
40303 · V.P. Sale of Creech Manuals	175.00	175.00	0.00	0.0%
40304 · V.P. Sale of Flyer Magazines	50.00	40.00	10.00	25.0%
40305 · V.P. Sale of Neubert Gear DVD	75.00	75.00	0.00	0.0%
Total 40300 · Inventory Sales	796.50	808.00	-11.50	-1.4%
40400 · Inv. Shipping & Handling Incom	158.10	132.15	25.95	19.6%
40600 · Interest Income				
40601 · Fifth Third/Money Market	3.79	3.88	-0.09	-2.3%
40602 · C.D. Interest	0.00	111.39	-111.39	-100.0%
Total 40600 · Interest Income	3.79	115.27	-111.48	-96.7%
41000 · Special Projects				
41002 · Sale of Killough Manuals	497.00	0.00	497.00	100.0%
41004 · Miscellaneous Special Projects	1,700.00	0.00	1,700.00	100.0%
Total 41000 · Special Projects	2,197.00	0.00	2,197.00	100.0%
Total Income	53,794.44	54,492.97	-698.53	-1.3%
Gross Profit	53,794.44	54,492.97	-698.53	-1.3%
Expense				
60000 · Flyer Magazine				
60001 · Editor	8,550.00	8,550.00	0.00	0.0%
60002 · Design & Printing	27,465.00	27,755.00	-290.00	-1.0%
60003 · Postage/Domestic	1,354.84	1,463.28	-108.44	-7.4%
60004 · Postage/ Canada	345.54	220.24	125.30	56.9%
60005 · Postage/International	1,705.90	1,549.99	155.91	10.1%
60006 · Flyer Advertising Commission	2,139.91	2,649.92	-510.01	-19.3%
60009 · Adv. Invoicing & Postage	539.53	629.37	-89.84	-14.3%
60011 · Freight	159.56	171.92	-12.36	-7.2%
60012 · Other Printing	0.00	0.00	0.00	0.0%
60017 · Email Flyer Announcements	148.86	153.63	-4.77	-3.1%
Total 60000 · Flyer Magazine	42,409.14	43,143.35	-734.21	-1.7%
60100 · Village Press Mgmt Expense				
60101 · Monthly Managment	585.00	1,766.62	-1,181.62	-66.9%
60102 · Marketing				
601021 · New Member Kits	372.00	282.00	90.00	31.9%
601022 · FAA Promotional Mailings	299.28	509.74	-210.46	-41.3%
Total 60102 · Marketing	671.28	791.74	-120.46	-15.2%
60105 · Fulfillment Mgmt Services	1,777.38	597.38	1,180.00	197.5%
60109 · Phone				
601091 · Phone Line	147.00	147.00	0.00	0.0%
601092 · Phone call charges	315.50	297.00	18.50	6.2%
Total 60109 · Phone	462.50	444.00	18.50	4.2%
60110 · Weekly Synchronization	660.00	660.00	0.00	0.0%
60111 · Classified Ad Processing	212.00	161.00	51.00	31.7%
60112 · Bank Deposit Processing	120.00	120.00	0.00	0.0%
60113 · Bookkeeping	720.00	600.00	120.00	20.0%
60114 · Postage	928.94	576.70	352.24	61.1%
60115 · Fullfilment/Admin Storage	78.75	146.25	-67.50	-46.2%
60117 · Renewal Email Blast	89.13	90.78	-1.65	-1.8%
Total 60100 · Village Press Mgmt Expense	6,304.98	5,954.47	350.51	5.9%
60200 · Tribe Dues Rebates	4,120.00	0.00	4,120.00	100.0%

INTERNATIONAL COMANCHE SOCIETY, INC.
Profit & Loss Prev Year Comparison
April through June 2016

	Apr - Jun 16	Apr - Jun 15	$ Change	% Change
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	233.50	131.67	101.83	77.3%
60302 · Cost of Tips	175.45	186.90	-11.45	-6.1%
60304 · Cost of Creech Manual	62.65	71.60	-8.95	-12.5%
60305 · Storage	108.00	108.00	0.00	0.0%
60306 · Product Shipping and Handling	72.00	332.94	-260.94	-78.4%
60307 · Neubert Gear DVD	140.00	80.00	60.00	75.0%
Total 60300 · Cost of Items Sold	791.60	911.11	-119.51	-13.1%
62000 · Bank Charges				
62001 · Service Charges	15.50	0.00	15.50	100.0%
62002 · Credit Card Fees	472.16	417.85	54.31	13.0%
62003 · Pay Pal Fees	519.88	499.93	19.95	4.0%
Total 62000 · Bank Charges	1,007.54	917.78	89.76	9.8%
63400 · Events				
63401 · Oshkosh AirVenture				
634011 · Tent & Space	0.00	1,377.40	-1,377.40	-100.0%
Total 63401 · Oshkosh AirVenture	0.00	1,377.40	-1,377.40	-100.0%
Total 63400 · Events	0.00	1,377.40	-1,377.40	-100.0%
63500 · Special Expense				
63507 · ICS Marketing Projects	0.00	402.58	-402.58	-100.0%
63509 · Outgoing Presidents Gift	0.00	308.49	-308.49	-100.0%
63510 · President's Travel Expense	0.00	1,670.00	-1,670.00	-100.0%
63511 · Member Enhancement	0.00	661.76	-661.76	-100.0%
Total 63500 · Special Expense	0.00	3,042.83	-3,042.83	-100.0%
63600 · Tech Support Projects	0.00	50.85	-50.85	-100.0%
67000 · Web Site Operation				
67001 · Website General Operations	0.00	376.00	-376.00	-100.0%
67002 · Website Consultant	0.00	1,200.00	-1,200.00	-100.0%
Total 67000 · Web Site Operation	0.00	1,576.00	-1,576.00	-100.0%
69000 · Other Business Expense				
69001 · Misc. Business Expense	90.00	37.02	52.98	143.1%
69002 · Licenses & Fees	0.00	60.00	-60.00	-100.0%
69003 · Officer Administrative Expense	96.05	0.00	96.05	100.0%
Total 69000 · Other Business Expense	186.05	97.02	89.03	91.8%
69600 · Taxes				
69601 · Federal Income Tax	0.00	703.00	-703.00	-100.0%
Total 69600 · Taxes	0.00	703.00	-703.00	-100.0%
69700 · ICS Charitable Donations				
69701 · Donations to CFF	1,036.00	0.00	1,036.00	100.0%
Total 69700 · ICS Charitable Donations	1,036.00	0.00	1,036.00	100.0%
Total Expense	55,855.31	57,773.81	-1,918.50	-3.3%
Net Income	**-2,060.87**	**-3,280.84**	**1,219.97**	**37.2%**