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INTERNATIONAL COMANCHE SOCIETY, INC.

Balance Sheet Prev Year Comparison

02/12/18

Accrual Basis

As of June 30, 2015

	Jun 30, 15	Jun 30, 14	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10100 · Fifth Third Bank Checking 397	42,732.31	40,157.67	2,574.64	6.4%
10103 · Fifth Third Savings 331	30,472.72	27,805.58	2,667.14	9.6%
101055 · CD 7782	0.00	29,821.32	-29,821.32	-100.0%
101056 · 53 Securities	35,000.00	35,000.00	0.00	0.0%
101057 · CD 6497	30,251.97	30,026.55	225.42	0.8%
101058 · CD 1589	30,862.24	0.00	30,862.24	100.0%
101059 · CD 6363	30,494.01	0.00	30,494.01	100.0%
101060 · CD 0714	39,648.66	0.00	39,648.66	100.0%
10200 · United CU Savings	0.00	5,245.93	-5,245.93	-100.0%
10201 · United CD 070	0.00	30,681.11	-30,681.11	-100.0%
10202 · United CD 071	0.00	28,257.85	-28,257.85	-100.0%
Total Checking/Savings	239,461.91	226,996.01	12,465.90	5.5%
Accounts Receivable				
11000 · Flyer Advertising	6,916.35	8,253.25	-1,336.90	-16.2%
11001 · Classified Advertising	-32.00	-74.50	42.50	57.1%
41005 · Killbough Manuals (Billing)	-2.00	612.50	-614.50	-100.3%
Total Accounts Receivable	6,882.35	8,791.25	-1,908.90	-21.7%
Other Current Assets				
12000 · Undeposited PayPal	948.64	1,062.25	-113.61	-10.7%
12002 · Inventory Asset	13,358.49	15,797.79	-2,439.30	-15.4%
Total Other Current Assets	14,307.13	16,860.04	-2,552.91	-15.1%
Total Current Assets	260,651.39	252,647.30	8,004.09	3.2%
TOTAL ASSETS	260,651.39	252,647.30	8,004.09	3.2%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20100 · Accounts Payable	17,258.32	18,076.92	-818.60	-4.5%
20200 · Member CFF Donations Payable	-11.00	-1.00	-10.00	-1,000.0%
Total Accounts Payable	17,247.32	18,075.92	-828.60	-4.6%
Credit Cards				
10106 · Treasurer Credit Card	257.53	-48.97	306.50	625.9%
Total Credit Cards	257.53	-48.97	306.50	625.9%
Other Current Liabilities				
20500 · Pre Paid Australia Dues	394.00	572.00	-178.00	-31.1%
20800 · Deferred Membership - Current	85,327.24	85,357.24	-30.00	0.0%
Total Other Current Liabilities	85,721.24	85,929.24	-208.00	-0.2%
Total Current Liabilities	103,226.09	103,956.19	-730.10	-0.7%
Long Term Liabilities				
20900 · Deferred Membership - LT	8,493.76	8,774.02	-280.26	-3.2%
Total Long Term Liabilities	8,493.76	8,774.02	-280.26	-3.2%
Total Liabilities	111,719.85	112,730.21	-1,010.36	-0.9%
Equity				
39000 · Retained Earnings	154,884.87	142,146.49	12,738.38	9.0%
Net Income	-5,953.33	-2,229.40	-3,723.93	-167.0%
Total Equity	148,931.54	139,917.09	9,014.45	6.4%
TOTAL LIABILITIES & EQUITY	260,651.39	252,647.30	8,004.09	3.2%

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02/12/18

Accrual Basis

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

April through June 2015

	Apr - Jun 15	Apr - Jun 14	\$ Change	% Change
Income				
40100 · Membership Income				
40106 · Deferred Membership Income Adj	34,854.00	35,771.00	-917.00	-2.6%
Total 40100 · Membership Income	34,854.00	35,771.00	-917.00	-2.6%
40190 · Donations				
40191 · CFF Donations from Members	297.00	313.00	-16.00	-5.1%
Total 40190 · Donations	297.00	313.00	-16.00	-5.1%
40200 · Advertising Income				
40201 · Display Ad	17,710.65	20,409.40	-2,698.75	-13.2%
40202 · Classified Adv.	575.90	578.50	-2.60	-0.5%
Total 40200 · Advertising Income	18,286.55	20,987.90	-2,701.35	-12.9%
40300 · Inventory Sales				
40301 · V.P. Sale of Tips Manuals	390.00	195.00	195.00	100.0%
40302 · V.P. Sale of Inventory Items	128.00	242.00	-114.00	-47.1%
40303 · V.P. Sale of Creech Manuals	175.00	275.00	-100.00	-36.4%
40304 · V.P. Sale of Flyer Magazines	40.00	134.00	-94.00	-70.2%
40305 · V.P. Sale of Neubert Gear DVD	75.00	200.00	-125.00	-62.5%
Total 40300 · Inventory Sales	808.00	1,046.00	-238.00	-22.8%
40400 · Inv. Shipping & Handling Incom	132.15	242.88	-110.73	-45.6%
40600 · Interest Income				
40601 · Fifth Third/Money Market	3.88	4.85	-0.97	-20.0%
40602 · C.D. Interest	111.39	496.67	-385.28	-77.6%
40604 · Savings Account	0.00	2.35	-2.35	-100.0%
Total 40600 · Interest Income	115.27	503.87	-388.60	-77.1%
41000 · Special Projects				
41002 · Sale of Killough Manuals	0.00	600.00	-600.00	-100.0%
Total 41000 · Special Projects	0.00	600.00	-600.00	-100.0%
Total Income	54,492.97	59,464.65	-4,971.68	-8.4%
Gross Profit	54,492.97	59,464.65	-4,971.68	-8.4%
Expense				
60000 · Flyer Magazine				
60001 · Editor	8,550.00	8,550.00	0.00	0.0%
60002 · Design & Printing	27,755.00	27,735.00	20.00	0.1%
60003 · Postage/Domestic	1,463.28	2,299.27	-835.99	-36.4%
60004 · Postage/ Canada	220.24	326.65	-106.41	-32.6%
60005 · Postage/International	1,549.99	1,752.84	-202.85	-11.6%
60006 · Flyer Advertising Commission	2,649.92	3,061.41	-411.49	-13.4%
60009 · Adv. Invoicing & Postage	629.37	808.59	-179.22	-22.2%
60011 · Freight	171.92	155.19	16.73	10.8%
60012 · Other Printing	0.00	0.00	0.00	0.0%
60016 · Digital Edition	0.00	1,200.00	-1,200.00	-100.0%
60017 · Email Flyer Announcements	153.63	627.12	-473.49	-75.5%
Total 60000 · Flyer Magazine	43,143.35	46,516.07	-3,372.72	-7.3%
60100 · Village Press Mgmt Expense				
60101 · Monthly Managment	1,766.62	585.00	1,181.62	202.0%
60102 · Marketing				
601021 · New Member Kits	282.00	324.00	-42.00	-13.0%
601022 · FAA Promotional Mailings	509.74	546.00	-36.26	-6.6%
Total 60102 · Marketing	791.74	870.00	-78.26	-9.0%
60103 · Other Printing	0.00	80.00	-80.00	-100.0%
60105 · Fulfillment Mgmt Services	597.38	1,826.70	-1,229.32	-67.3%
60109 · Phone				
601091 · Phone Line	147.00	147.00	0.00	0.0%
601092 · Phone call charges	297.00	821.00	-524.00	-63.8%
Total 60109 · Phone	444.00	968.00	-524.00	-54.1%
60110 · Weekly Synchronization	660.00	660.00	0.00	0.0%
60111 · Classified Ad Processing	161.00	186.00	-25.00	-13.4%
60112 · Bank Deposit Processing	120.00	120.00	0.00	0.0%
60113 · Bookkeeping	600.00	600.00	0.00	0.0%
60114 · Postage	576.70	836.41	-259.71	-31.1%
60115 · Fulfillment/Admin Storage	146.25	123.75	22.50	18.2%
60117 · Renewal Email Blast	90.78	769.47	-678.69	-88.2%
Total 60100 · Village Press Mgmt Expense	5,954.47	7,625.33	-1,670.86	-21.9%
60250 · Member Donations				
60251 · CFF Donations	0.00	313.00	-313.00	-100.0%
Total 60250 · Member Donations	0.00	313.00	-313.00	-100.0%

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

April through June 2015

	Apr - Jun 15	Apr - Jun 14	\$ Change	% Change
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	131.67	321.18	-189.51	-59.0%
60302 · Cost of Tips	186.90	93.45	93.45	100.0%
60304 · Cost of Creech Manual	71.60	64.79	6.81	10.5%
60305 · Storage	108.00	108.00	0.00	0.0%
60306 · Product Shipping and Handling	332.94	214.49	118.45	55.2%
60307 · Neubert Gear DVD	80.00	160.00	-80.00	-50.0%
Total 60300 · Cost of Items Sold	911.11	961.91	-50.80	-5.3%
62000 · Bank Charges				
62002 · Credit Card Fees	417.85	414.84	3.01	0.7%
62003 · Pay Pal Fees	499.93	595.26	-95.33	-16.0%
Total 62000 · Bank Charges	917.78	1,010.10	-92.32	-9.1%
63400 · Events				
63401 · Oshkosh AirVenture				
634011 · Tent & Space	1,377.40	1,471.05	-93.65	-6.4%
Total 63401 · Oshkosh AirVenture	1,377.40	1,471.05	-93.65	-6.4%
Total 63400 · Events	1,377.40	1,471.05	-93.65	-6.4%
63500 · Special Expense				
63507 · ICS Marketing Projects	402.58	0.00	402.58	100.0%
63509 · Outgoing Presidents Gift	308.49	0.00	308.49	100.0%
63510 · President's Travel Expense	1,670.00	0.00	1,670.00	100.0%
63511 · Member Enhancement	661.76	0.00	661.76	100.0%
Total 63500 · Special Expense	3,042.83	0.00	3,042.83	100.0%
63600 · Tech Support Projects	50.85	0.00	50.85	100.0%
67000 · Web Site Operation				
67001 · Website General Operations	376.00	0.00	376.00	100.0%
67002 · Website Consultant	1,200.00	0.00	1,200.00	100.0%
Total 67000 · Web Site Operation	1,576.00	0.00	1,576.00	100.0%
69000 · Other Business Expense				
69001 · Misc. Business Expense	37.02	30.29	6.73	22.2%
69002 · Licenses & Fees	60.00	0.00	60.00	100.0%
69004 · Teleconference	0.00	150.00	-150.00	-100.0%
Total 69000 · Other Business Expense	97.02	180.29	-83.27	-46.2%
69600 · Taxes				
69601 · Federal Income Tax	703.00	0.00	703.00	100.0%
Total 69600 · Taxes	703.00	0.00	703.00	100.0%
Total Expense	57,773.81	58,077.75	-303.94	-0.5%
Net Income	-3,280.84	1,386.90	-4,667.74	-336.6%