

4:23 PM

12/01/14

Accrual Basis

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

January through June 2014

	Jan - Jun 14	Jan - Jun 13	\$ Change	% Change
Income				
40100 · Membership Income				
40106 · Deferred Membership Income Adj	71,711.00	74,902.00	-3,191.00	-4.3%
Total 40100 · Membership Income	71,711.00	74,902.00	-3,191.00	-4.3%
40190 · Donations				
40191 · CFF Donations from Members	632.00	714.00	-82.00	-11.5%
Total 40190 · Donations	632.00	714.00	-82.00	-11.5%
40200 · Advertising Income				
40201 · Display Ad	38,619.75	35,271.45	3,348.30	9.5%
40202 · Classified Adv.	982.00	1,285.80	-303.80	-23.6%
Total 40200 · Advertising Income	39,601.75	36,557.25	3,044.50	8.3%
40300 · Inventory Sales				
40301 · V.P. Sale of Tips Manuals	325.00	580.00	-255.00	-44.0%
40302 · V.P. Sale of Inventory Items	307.00	1,633.00	-1,326.00	-81.2%
40303 · V.P. Sale of Creech Manuals	500.00	200.00	300.00	150.0%
40304 · V.P. Sale of Flyer Magazines	264.00	98.00	166.00	169.4%
40305 · V.P. Sale of Neubert Gear DVD	325.00	175.00	150.00	85.7%
Total 40300 · Inventory Sales	1,721.00	2,686.00	-965.00	-35.9%
40400 · Inv. Shipping & Handling Incom	384.63	543.84	-159.21	-29.3%
40600 · Interest Income				
40601 · Fifth Third/Money Market	11.70	2.28	9.42	413.2%
40602 · C.D. Interest	928.65	803.86	124.79	15.5%
40604 · Savings Account	54.94	13.44	41.50	308.8%
Total 40600 · Interest Income	995.29	819.58	175.71	21.4%
41000 · Special Projects				
41002 · Sale of Killough Manuals	1,045.00	1,475.44	-430.44	-29.2%
Total 41000 · Special Projects	1,045.00	1,475.44	-430.44	-29.2%
Total Income	116,090.67	117,698.11	-1,607.44	-1.4%
Gross Profit	116,090.67	117,698.11	-1,607.44	-1.4%
Expense				
60000 · Flyer Magazine				
60001 · Editor	17,100.00	17,100.00	0.00	0.0%
60002 · Design & Printing	55,620.00	56,700.00	-1,080.00	-1.9%
60003 · Postage/Domestic	4,561.22	4,646.90	-85.68	-1.8%
60004 · Postage/ Canada	566.10	616.64	-50.54	-8.2%
60005 · Postage/International	3,610.48	3,742.23	-131.75	-3.5%
60006 · Flyer Advertising Commission	5,796.72	5,293.53	503.19	9.5%
60009 · Adv. Invoicing & Postage	1,518.16	1,411.52	106.64	7.6%
60011 · Freight	320.44	348.29	-27.85	-8.0%
60016 · Digital Edition	1,200.00	0.00	1,200.00	100.0%
60017 · Email Flyer Announcements	627.12	0.00	627.12	100.0%
Total 60000 · Flyer Magazine	90,920.24	89,859.11	1,061.13	1.2%
60100 · Village Press Mgmt Expense				
60101 · Monthly Managment	4,077.84	1,170.00	2,907.84	248.5%
60102 · Marketing				
601021 · New Member Kits	618.00	546.00	72.00	13.2%
601022 · FAA Promotional Mailings	960.00	768.00	192.00	25.0%
Total 60102 · Marketing	1,578.00	1,314.00	264.00	20.1%
60103 · Other Printing	80.00	60.00	20.00	33.3%
60105 · Fulfillment Mgmt Services	782.28	3,814.68	-3,032.40	-79.5%
60109 · Phone				
601091 · Phone Line	294.00	294.00	0.00	0.0%
601092 · Phone call charges	1,365.00	1,317.00	48.00	3.6%
Total 60109 · Phone	1,659.00	1,611.00	48.00	3.0%
60110 · Weekly Synchronization	1,320.00	1,320.00	0.00	0.0%
60111 · Classified Ad Processing	354.00	371.00	-17.00	-4.6%
60112 · Bank Deposit Processing	240.00	240.00	0.00	0.0%
60113 · Bookkeeping	1,200.00	1,500.00	-300.00	-20.0%
60114 · Postage	1,564.36	1,915.25	-350.89	-18.3%
60115 · Fulfillment/Admin Storage	262.50	404.25	-141.75	-35.1%
60117 · Renewal Email Blast	769.47	0.00	769.47	100.0%
Total 60100 · Village Press Mgmt Expense	13,887.45	13,720.18	167.27	1.2%
60200 · Tribe Dues Rebates	4,642.00	4,635.00	7.00	0.2%
60250 · Member Donations				
60251 · CFF Donations	632.00	714.00	-82.00	-11.5%
Total 60250 · Member Donations	632.00	714.00	-82.00	-11.5%
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	422.12	1,831.14	-1,409.02	-77.0%
60302 · Cost of Tips	155.75	249.20	-93.45	-37.5%
60304 · Cost of Creech Manual	123.69	41.02	82.67	201.5%
60305 · Storage	210.00	223.25	-13.25	-5.9%
60306 · Product Shipping and Handling	443.72	458.94	-15.22	-3.3%
60307 · Neubert Gear DVD	260.00	400.00	-140.00	-35.0%

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Total 60300 · Cost of Items Sold	1,615.28	3,203.55	-1,588.27	-49.6%
62000 · Bank Charges				
62001 · Service Charges	0.00	15.50	-15.50	-100.0%
62002 · Credit Card Fees	777.13	699.62	77.51	11.1%
62003 · Pay Pal Fees	1,021.17	854.68	166.49	19.5%
Total 62000 · Bank Charges	1,798.30	1,569.80	228.50	14.6%
63000 · Insurance & Bonds				
63001 · Treasurer Bond	187.00	0.00	187.00	100.0%
Total 63000 · Insurance & Bonds	187.00	0.00	187.00	100.0%
63400 · Events				
63401 · Oshkosh AirVenture				
634011 · Tent & Space	1,471.05	1,201.20	269.85	22.5%
Total 63401 · Oshkosh AirVenture	1,471.05	1,201.20	269.85	22.5%
Total 63400 · Events	1,471.05	1,201.20	269.85	22.5%
63500 · Special Expense				
63501 · Awards/Memorials	0.00	248.91	-248.91	-100.0%
63502 · Board Meeting Expense	136.56	592.48	-455.92	-77.0%
63505 · Tool Loan Program	0.00	-241.22	241.22	100.0%
63509 · Outgoing Presidents Gift	682.59	0.00	682.59	100.0%
Total 63500 · Special Expense	819.15	600.17	218.98	36.5%
67000 · Web Site Operation				
67001 · Website General Operations	286.20	0.00	286.20	100.0%
67002 · Website Consulunt	816.36	1,229.71	-413.35	-33.6%
Total 67000 · Web Site Operation	1,102.56	1,229.71	-127.15	-10.3%
69000 · Other Business Expense				
69001 · Misc. Business Expense	136.75	146.81	-10.06	-6.9%
69002 · Licenses & Fees	0.00	40.00	-40.00	-100.0%
69003 · Officer Administrative Expense	3.47	84.23	-80.76	-95.9%
69004 · Teleconference	150.00	0.00	150.00	100.0%
Total 69000 · Other Business Expense	290.22	271.04	19.18	7.1%
69700 · ICS Charitable Donations				
69701 · Donations to CFF	954.82	0.00	954.82	100.0%
Total 69700 · ICS Charitable Donations	954.82	0.00	954.82	100.0%
Total Expense	118,320.07	117,003.76	1,316.31	1.1%
Net Income	-2,229.40	694.35	-2,923.75	-421.1%