

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

January through March 2014

	Jan - Mar 14	Jan - Mar 13	\$ Change	%Change
Income				
40100 · Membership Income				
40106 · Deferred Membership Income Adj	35,940.00	37,166.00	-1,226.00	-3.3%
Total 40100 · Membership Income	35,940.00	37,166.00	-1,226.00	-3.3%
40190 · Donations				
40191 · CFF Donations from Members	319.00	363.00	-44.00	-12.1%
Total 40190 · Donations	319.00	363.00	-44.00	-12.1%
40200 · Advertising Income				
40201 · Display Ad	18,210.35	17,641.85	568.50	3.2%
40202 · Classified Adv.	403.50	684.80	-281.30	-41.1%
Total 40200 · Advertising Income	18,613.85	18,326.65	287.20	1.6%
40300 · Inventory Sales				
40301 · V.P. Sale of Tips Manuals	130.00	320.00	-190.00	-59.4%
40302 · V.P. Sale of Inventory Items	65.00	614.50	-549.50	-89.4%
40303 · V.P. Sale of Creech Manuals	225.00	100.00	125.00	125.0%
40304 · V.P. Sale of Flyer Magazines	130.00	58.00	72.00	124.1%
40305 · V.P. Sale of Neubert Gear DVD	125.00	0.00	125.00	100.0%
Total 40300 · Inventory Sales	675.00	1,092.50	-417.50	-38.2%
40400 · Inv. Shipping & Handling Incom	141.75	263.14	-121.39	-46.1%
40600 · Interest Income				
40601 · Fifth Third/Money Market	6.85	0.00	6.85	100.0%
40602 · C.D. Interest	431.98	605.52	-173.54	-28.7%
40604 · Savings Account	52.59	8.50	44.09	518.7%
Total 40600 · Interest Income	491.42	614.02	-122.60	-20.0%
41000 · Special Projects				
41002 · Sale of Killough Manuals	445.00	511.50	-66.50	-13.0%
Total 41000 · Special Projects	445.00	511.50	-66.50	-13.0%
Total Income	56,626.02	58,336.81	-1,710.79	-2.9%
Gross Profit	56,626.02	58,336.81	-1,710.79	-2.9%
Expense				
60000 · Flyer Magazine				
60001 · Editor	8,550.00	8,550.00	0.00	0.0%
60002 · Design & Printing	27,885.00	28,350.00	-465.00	-1.6%
60003 · Postage/Domestic	2,261.95	2,323.14	-61.19	-2.6%
60004 · Postage/ Canada	239.45	301.04	-61.59	-20.5%
60005 · Postage/International	1,857.64	1,836.72	20.92	1.1%
60006 · Flyer Advertising Commission	2,735.31	2,649.09	86.22	3.3%
60009 · Adv. Invoicing & Postage	709.57	709.89	-0.32	-0.1%
60011 · Freight	165.25	156.25	9.00	5.8%
Total 60000 · Flyer Magazine	44,404.17	44,876.13	-471.96	-1.1%
60100 · Village Press Mgmt Expense				
60101 · Monthly Managment	1,666.14	585.00	1,081.14	184.8%
60102 · Marketing				
601021 · New Member Kits	294.00	276.00	18.00	6.5%
601022 · FAA Promotional Mailings	414.00	486.00	-72.00	-14.8%
Total 60102 · Marketing	708.00	762.00	-54.00	-7.1%
60103 · Other Printing	0.00	60.00	-60.00	-100.0%
60105 · Fulfillment Mgmt Services	782.28	1,907.70	-1,125.42	-59.0%
60109 · Phone				
601091 · Phone Line	147.00	147.00	0.00	0.0%
601092 · Phone call charges	544.00	571.50	-27.50	-4.8%
Total 60109 · Phone	691.00	718.50	-27.50	-3.8%
60110 · Weekly Synchronization	660.00	660.00	0.00	0.0%
60111 · Classified Ad Processing	168.00	167.00	1.00	0.6%
60112 · Bank Deposit Processing	120.00	120.00	0.00	0.0%
60113 · Bookkeeping	600.00	900.00	-300.00	-33.3%
60114 · Postage	727.95	1,082.80	-354.85	-32.8%
60115 · Fullfilment/Admin Storage	138.75	243.75	-105.00	-43.1%
Total 60100 · Village Press Mgmt Expense	6,262.12	7,206.75	-944.63	-13.1%
60200 · Tribe Dues Rebates	4,642.00	4,635.00	7.00	0.2%
60250 · Member Donations				
60251 · CFF Donations	319.00	363.00	-44.00	-12.1%
Total 60250 · Member Donations	319.00	363.00	-44.00	-12.1%
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	100.94	376.61	-275.67	-73.2%
60302 · Cost of Tips	62.30	155.75	-93.45	-60.0%
60304 · Cost of Creech Manual	58.90	29.30	29.60	101.0%
60305 · Storage	102.00	93.50	8.50	9.1%
60306 · Product Shipping and Handling	229.23	230.81	-1.58	-0.7%
60307 · Neubert Gear DVD	100.00	0.00	100.00	100.0%
Total 60300 · Cost of Items Sold	653.37	885.97	-232.60	-26.3%
62000 · Bank Charges				

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Accrual Basis

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62001 · Service Charges	0.00	0.00	0.00	0.0%
62002 · Credit Card Fees	362.29	287.95	74.34	25.8%
62003 · Pay Pal Fees	425.91	440.51	-14.60	-3.3%
Total 62000 · Bank Charges	788.20	728.46	59.74	8.2%
63000 · Insurance & Bonds				
63001 · Treasurer Bond	187.00	0.00	187.00	100.0%
Total 63000 · Insurance & Bonds	187.00	0.00	187.00	100.0%
63500 · Special Expense				
63502 · Board Meeting Expense	136.56	592.48	-455.92	-77.0%
63505 · Tool Loan Program	0.00	-241.22	241.22	100.0%
63509 · Outgoing Presidents Gift	682.59	0.00	682.59	100.0%
Total 63500 · Special Expense	819.15	351.26	467.89	133.2%
67000 · Web Site Operation				
67001 · Website General Operations	286.20	0.00	286.20	100.0%
67002 · Website Consulatant	816.36	839.24	-22.88	-2.7%
Total 67000 · Web Site Operation	1,102.56	839.24	263.32	31.4%
69000 · Other Business Expense				
69001 · Misc. Business Expense	106.46	146.81	-40.35	-27.5%
69003 · Officer Administrative Expense	3.47	51.51	-48.04	-93.3%
Total 69000 · Other Business Expense	109.93	198.32	-88.39	-44.6%
69700 · ICS Charitable Donations				
69701 · Donations to CFF	954.82	0.00	954.82	100.0%
Total 69700 · ICS Charitable Donations	954.82	0.00	954.82	100.0%
Total Expense	60,242.32	60,084.13	158.19	0.3%
Net Income	-3,616.30	-1,747.32	-1,868.98	-107.0%