

International Comanche Society, Inc.
Minutes for the Fall Board Meeting – November 12, 2016
At the Moody Gardens Hotel in Galveston, TX
By LaVerne Stroh, Secretary

1. **Av Shiloh, President, called the meeting to order** at 9:15 AM CDT

2. **Roll Call by LaVerne Stroh**

Officers:

President	Av Shiloh	Present
Vice President	Bob Williams	Present on TeamSpeak
Treasurer	Bob Berry	Present on TeamSpeak
Secretary	LaVerne Stroh	Present

Tribe Chief/Tribe Representatives

Tribe Rep SW	Scott Myers	Present on TeamSpeak
Tribe Chief/Rep SC	Ron Franks	Present
Tribe Chief/Rep SE	Jeff Munford	Absent
Tribe Rep Mid States	Pat Donovan	Absent
Tribe Rep NW	Bill Case	Present
Tribe Rep NC	Hank Spellman	Present
Tribe Chief/Rep NE	C J Stumpf	Present
Tribe Chief/Rep W Canada	Ken Mori	Present on TeamSpeak
Tribe Chief/Rep E Canada	Vacant	Absent
Tribe Chief/Rep Europe	Kate Burrows	Present on TeamSpeak
Tribe Chief/Rep S. Africa	Russell Knowles	Absent
Tribe Chief/Rep Australia	Nigel Wettenhall	Absent

Guests:

ICS Member	Bruce Thumann	Present
ICS Member	Chuck Stroh	Present
ICS Member	Dave Fitzgerald	Present on TeamSpeak
ICS Member	Bob Cretney	Present
ICS Member	Alan Burrows	Present on Team Speak

Quorum: There were a minimum of Nine (9) voting members present at all parts of the meeting with up to Eleven (11) voting members present for some parts of the meeting.

3. **Acceptance of Agenda by Av Shiloh**

Ron moved to accept the agenda. Hank seconded. There were no objections to the agenda as presented.

4. President's Opening Remarks by Av Shiloh

Av welcomed everyone to the fall board meeting and hoped everyone present was enjoying the Galveston hotel. He thanked Ron Franks for setting everything up. It is a beautiful location. The hotel rooms are very nice and the meeting room looks out on the bay where you can see the sailboats, along with airplanes flying by occasionally. The weather has been great so far.

We have a quorum, so we can proceed with the meeting as outlined in the agenda. The main purpose of the board is to make decisions; so, we will try to stay as close to the agenda as possible. If you have new ideas or something else to bring up, please bring them up at the end. These meetings are not meant to be brainstorming meetings; they are supposed to be decision-making meetings. With that said, please try to keep your statements as short and relevant as possible. Hopefully, we can keep this meeting short.

5. Treasurer's Report by Bob Berry

Membership dropped from January 1, 2015 by 19 members; but the membership continually goes up and down. Income through the third quarter is up by approximately \$2100, which the dues increase from last year helped. Inventory sales are down by \$1000; but this number does not include Oshkosh. We are low in inventory like caps and mugs. Bob is replacing store items and expects to start replacing these with new inventory. Our problem right now is advertising is down by about \$10,000. Bob Berry talked to Village Press about it. We received \$3400 from the New Zealand convention. Total assets are \$37,000, which are offset the accounts payable. Equity increased by about \$7212, which is mostly due to advertising.

CJ asked if we are replacing the hats and mugs. Bob stated he will be replenishing those items.

Bob stated he received a letter from the IRS stating there was an \$11.00 penalty due to not being timely. Bob has the certified receipts of the letters sent; so, he sent copies of the post office tracking, etc. back to the IRS.

Av thanked Bob for the report. The dues increase from last year was just in time. If you recall at the meeting last year, we decided it would take one to two years to get the full advantage of a dues increase. Av has spoken to Village Press about the advertising funds. They said they will be doing more on the advertising in January and will let him know what that is as they have a plan.

Bob stated we do feel the effect of the dues increase immediately. It starts immediately after the dues increase. It starts that month. At the end of the year when we get the fourth quarter in, things may look better than they are now. Another dues increase as is on the agenda is probably a good idea, along with maybe some other fly-ins.

Av stated we do receive the dues immediately but if they renew for two years, it comes in much later.

CJ asked if estate planning was anything the society had looked at.

Av stated that was a good idea but is beyond the scope of today's meeting. Right now, anything for CFF is deductible as a non-profit charitable organization. Donations to the ICS are not tax deductible. For instance, if we were a nonprofit, the board members could deduct travel expenses like CFF does. So, members probably would not want to. We have discussed that and may want to look into it at a future date.

Bob Berry stated he did not think that is a good idea. It would complicate things with CFF and could cause other issues.

Both Hank and LaVerne stated it is very complicated to get the status and keep up with.

CJ stated that one of the organizations she works with was a 501(C) 3 but lost their status due to not filing timely. They worked on getting it back since it was not as difficult as it used to be. So, if we haven't looked at it in the last few years, we may want to look into it again.

Av stated we can bring this up at the next meeting rather than work it here.

Motion: CJ moved to accept the Treasurer's report. Bill seconded. There were no objections to the report so it was accepted unanimously.

6. Flyer – Letter from the Directors by Av Shiloh and LaVerne Stroh

Av asked what the status was on these.

LaVerne stated she had not heard back from those she sent a request to.

LaVerne will try to contact those who have not done one yet.

7. Tribe Reports by Tribe Chiefs/Reps

CJ stated the NE tribe is having their last fly-in today with 19 aircraft and 30 people registered. The attendance has been increasing. NE uses a registration form that seems to be popular. Other tribes have stated they like it. The form lets the tribe know who is coming so they have a good count for lunch. They have also implemented a ride sharing program where someone can get a ride to the fly-in with another pilot by sharing the expenses. The tribe finances are not good right now. There is only about \$4000 in the treasury since they are still recovering from the Baltimore convention losses.

Av stated the treasury has been at the \$3700-\$4000 range for quite some time.

CJ stated there were a couple of other things that tied into the finances. The NE tribe has planned a fly-in with the SE tribe to a good barbeque place where the Wright's took off. They are planning a poker run in conjunction with that. CJ will let us know the outcome.

Their tribe is also planning to get their tribe officers the business cards that Scott and Bill developed. The business cards have been very valuable. The cards constituted 20% of the sales at Oshkosh despite being a brand new inventory item. It is in the Oshkosh report we will cover later.

Av stated they do work well and they have the code that directs people to the website. As far as fly-ins and income generation, Av tried that for the Cuba trip. The winner got \$2000 and \$1700 went to the ICS. Hopefully, it will work for the tribes.

Bob Cretney stated he was under the impression the ICS reimbursed the tribe for convention losses.

Av stated the ICS absorbs half the loss.

Bob Cretney asked if the \$4000 was after the loss.

CJ stated that even after the dues money has come in, their pot is now at \$4000. It was much lower than that after the convention loss.

Bob Cretney stated he just wanted to be sure the ICS did what they were supposed to do as far as a convention loss.

There was some discussion about the number of members in each tribe.

CJ stated the northern tribes have lost some members to the Southern tribes since some of them have moved south where it's warmer for most of the year.

Bob Cretney stated that with about 200 members, maybe the NE tribe could consider a letter of explanation of why the loss is there and do a tribe assessment of \$20/member to cover the loss.

Av stated that would be up to the NE tribe but generally forcing someone to do that could cause problems. Many would be happy to do it, but it could cause some issues with others.

CJ stated that it may be a good idea to reach out to the tribe about the financial situation and the need for fundraisers.

Ron Franks asked if there was a need for the money. If you build up the kitty and it just sits there, that doesn't do anybody any good.

Av stated it would allow the tribe to do something for the members, like a nice fly-in.

Bob Cretney asked when the next NE convention is scheduled. They will need to have the pot built up by then.

Bob Berry stated this was kind of off topic and suggested we move on to the next item.

8. Committee Reports by Committee Chairs

CJ provided the Oshkosh committee report. She sent the spreadsheets out with the numbers on them. She thanked Pat Donovan for helping them ensure they were getting everything done. A special thank you also goes to Betty and Ron Keil, especially to Betty for doing live feeds and continually updating Facebook with any changes. CJ stated she feels the ICS needs to look at the newer venues to help draw and keep the younger crowd.

Zach Grant's 180 was the aircraft on display. Having a nice airplane that you can tell is flown a lot rather than a flagship aircraft turned out to be a real benefit. It also helped that Zach as the owner and someone knowing so much about the Comanche was there all of the time to answer questions. This might be something to keep in mind for the AOPA fly-in's; having a good aircraft rather than a flagship aircraft may be something to keep in mind.

This year, Oshkosh out-performed previous Oshkosh events in terms of member acquisition. The team took a position up front about not worrying about selling goodies but encouraging people to join. They had a 15 month special for the price of 12. They had the computer in the tent so people could use it to go online and input the information. Despite that, 84% of the new and renewal memberships were tent assisted. People really like the personal touch rather than doing it themselves.

Av stated the seventeen new members are significant. The 15 month special may have helped.

C J stated she did not have the space rental on the report. It only shows tent rental. If you include the space rental, we did not come out as a self-sustaining enterprise. If we sell more goodies next year that may help us come out ahead. We did pick up members, whom you can't include in the yearly total, but it will keep on giving if they stay members.

Bob Berry stated the same space has been reserved for next year since it has to be done a year ahead of time. The cost is around \$3300.

CJ stated that one thing that came out of Oshkosh was the Piper Comanche forum on Facebook. If you send an email to CJ, she will sign you up.

Bill Case stated you do not have to have anyone sign you up. You can just go to people search and type in Piper Comanche. You can then sign up for the forum. The Piper Comanche forum is not something ICS is responsible for, but it is a good forum.

9. Website Report by LaVerne Stroh

LaVerne stated she has not done anything in the last few weeks since they were out of town. She did send a long list of items to Adam with items that needed to be fixed and with some questions. LaVerne talked to Dave Fitzgerald about bringing the database over without messages going out. Dave gave her some suggestions about how to do that; so, she will get with Adam.

LaVerne stated she needs feedback from any of the board members about things that don't work. She keeps hearing things aren't working correctly, but she can't find much of anything that isn't working anymore. The links seem to work. If you find anything that doesn't work, please let her know. LaVerne stated we need to think about getting something in the Flyer about the new website.

Av stated we could advertise something as soon as we know for sure when it will roll out.

Bob Cretney stated he had talked to Dave and Dave had some concerns about the website.

Dave stated he has some concerns. He is trying to be positive, but why is this taking so long? This is a red flag if the communication between the developers and ICS is not working. There is a lot to do to keep up with the website. So, the big concern is the lack of communication and the work relationship with the vendor and how will it work if they aren't communicating with us.

Av stated he is constantly in touch with Dave about website things. So, we need to speak to the developers to make sure they know things will be constant and what the costs will be for that. We need to get ahold of that.

Chuck Stroh stated these are two separate issues. First, we need to get it up and running and then we can address the maintenance side of it. We have a contract to get it done.

Av stated that was true, but we need to be sure we address the communication part of it.

LaVerne stated anytime she has talked to them or emailed them, Adam has answered back immediately.

Bill Case stated that in the first few months, we may need to keep a tight leash on them and give them "atta boys" as needed.

LaVerne stated she needs to visit with Dave with what all we are doing on the website. She doesn't know all of them; so, she will have to get that information from Dave.

Av stated that is true since we have been used to having Dave do it.

Bruce thanked Dave for all of the work he has done on the website and his quick reaction. We have budgeted something yearly for the website. Do we know if that amount is good?

Av stated we had a contract for the initial development and then a monthly cost for maintaining of \$250/month.

Bruce asked if that was a normal amount for keeping up with the site.

Av stated the cost seemed about right. We have had money budgeted but never used it since Dave did it for free.

Bob Cretney asked where we were moneywise on the development.

LaVerne stated we have made three payments of \$1200 and the final payment when we get the site up and running.

CJ stated the monthly amount is in line with monthly solutions of other IT sites. Another ICS member did a survey for his company and the cost is about \$100-\$250/month.

Bruce stated he wanted to be sure the amount we budgeted was a good number in case these developers don't work out and we have to get the service from someone else.

Dave stated the new website is up and has been running. What you see is what you get. We will be adding the rest of the database. The next issue is Village Press integrating with the new website.

Av asked if Scott or Ken had any input.

Scott stated his concern is getting the full database over. When we did this before, emails went out to the members. They told him at that time they didn't know how to stop that from happening.

Dave stated they can disable the mailer on the site.

Scott stated while it should be easy, they said they didn't know how last time. We need that answered before we move the database over.

Ken asked why we are going live when we haven't even tested it.

Dave stated the website is live and has been for a long time. It will work the same way with the full database that it does now. It is integrating with Village Press that is the biggest issue.

Ken asked how we test before we get to that stage.

Dave stated that is what we are doing now. The board is supposed to be testing it and letting anybody know what isn't working. Dave stated he has found links that weren't correct and some things that were missing. Aside from that, what you see is what you get. There aren't phone numbers when you search someone, which is a big deal for some.

Ken stated he wanted to be able to search for tribe members. He would like to be able to get phone numbers so he can call the members.

LaVerne stated she has been working with Adam regarding having the phone number in the search field. It is in the member profile but has not been populated in the search area. That is one of the items on the list that was sent for them to address. She will be talking to them this week about the list she sent.

10. Membership Committee Report by Bill Case

Bill Case sent the marketing committee report prior to the meeting. Bill stated he will keep his part short since everyone has the report. The overall goal of marketing is to increase membership and promote the Comanche brand. We need to get the enthusiasm up so people will want to be part of the Comanche family. NE has some things that are working. Their tribe has problems just getting people involved in fly-ins; so, he is hoping to get some ideas talking to people after the meeting.

The membership decline has leveled off for now, but the fleet is continually decreasing so numbers go down there, too. Of the US registered aircraft, we have about 50% of those as members in ICS.

CJ thanked Bill for his work on the membership committee. One member brought up the idea of "enthusiasts". We need to reach out to those people.

Av stated that is something the committee can focus on. He can't quantify it, but he feels the efforts of the marketing committee are helping us stay steady with membership. One report shows us at about 2000 members. Compared to 2008, we had about 2400 members. We lost about 400 in the last few years, and that will probably continue to happen since our demographic is older. Hopefully, the marketing committee can bring in the younger demographic to keep us going.

11. Bylaws Committee Report (and voting changes) by Scott Myers

Scott stated they are working on one level but not the others. They are looking into if they should make changes or just leave them alone.

Av stated we have the entire bylaws committee here; so, if you have any questions, now is the time to ask.

LaVerne stated Bob Williams had information in his message.

Bob Williams stated he put his comments in the message he sent. We tried to address individual items over the years as things came up. If we address them, we need to make them a little more corporate.

Scott stated that if we consider a rewrite of the bylaws we may need to address the state we are in, which is Kansas could be expensive for wholesale changes. So, they will have to investigate and until that is done, a rewrite is on hold for now.

Av stated that the free legal advice we have gotten has proven researching Kansas is the least friend state for nonprofit legalities. They are treated the same as any other corporation.

Bill Case stated that while we may need to look at bylaws changes, we need to decide the priorities for the organization. Bylaws are probably lower than marketing and website development. If the bylaws work, it may not be the highest priority.

Av stated that is true and that is why it is not a priority right now.

Bob Cretney stated that if or when we make changes, moving from Kansas would be the first priority. They are difficult to deal with.

Av stated his attorney looked at it in great detail and suggested many other states with more favorable treatment of our organization.

Hank stated the basic problem with Kansas statutes is that they are circa 1880.

Scott stated they are looking at the bylaws of the Bonanza Society and Cirrus groups to see what the differences are from ours and also to make contacts to see where they are incorporated. They are looking into it, but it isn't a major priority at this time.

12. Annual Convention Report by Convention Committee

Bob Williams stated the convention will be in Cleveland. They looked at the downtown Hilton which is a convention hotel, but the rates were \$145, plus tax. The hotel is from 2016 and is gorgeous. They have been meeting with the convention and visitor center. Bob Berry has some connections with Union Club, too. Every time they talked to people about Cleveland, they got positive comments, especially the Rock and Roll Hall of Fame.

The convention will be five days and will include vendors and seminars. They have been talking to aviation businesses. Cliff will be there for a seminar and judging of the airplanes. They are looking at a dinner cruises and the Union Club for dinner. Registration will be a little higher than the Dayton convention but that was eight years ago. The dates are June 20-25. It should be good weather-wise. The airport is walking distance to the hotel and some of the rooms overlook the airport. There are lots of restaurants, taverns, and clubs within walking distance of the hotel. The information should be in the February Flyer.

Av asked who the committee was.

Bob stated the committee for the convention consists of Bob Williams as Chairman; JJ Miller as co-chair and also includes Hank, Dave, and Bob Berry. They lost Bill Schnauffer due to distance after they decided against the Smokey Mountains.

Bob Cretney asked which airport they plan on using.

Bob Williams stated the airport will be the Burke Lakefront airport. They have been talking to the manager at Signature Aviation. They are working on getting a fuel discount and are discussing landing fees, tie down fees, etc. The FBO has had fly-ins with more and 150 aircraft without closing down a runway; so they can easily handle us.

Av stated he is hoping for a good convention and hopes it will be profitable.

Bob Williams stated they worked with five different hotels and the biggest reason for losing money at the conventions is not filling the room count. They plan to start with 30 and have to fill 25 and will add ten rooms at a time when needed until they are out of rooms. They only have 1300 total rooms.

Since the Republican National Convention was in Cleveland, the city has gone from having the reputation of being run down steel city to now being one of the top ten cities. Av asked if they have Shirley Nelson involved since she is the convention chair.

Bob Williams stated they have touched base with her. She has no problem with the Cleveland destination. They are playing up the city and the convention. The city has gone through a renaissance and so has the Comanche.

Av asked that they keep in touch with Shirley regarding the hotels, etc.

Av thanked Kate Burrows for joining the meeting. She just came online and the time difference makes it difficult for them to get on.

Bob Williams wanted to be sure the minutes reflect that the EU tribe is hosting the 2018 convention. He has yet to see it in the minutes.

Av asked Kate to bring that up to confirm it.

Kate stated she would try to remember to do that.

LaVerne stated it is in the minutes from a month or two ago.

Bob Williams asked if we could have the board accept the dates of the convention.

Motion: Bob Williams moved to accept the convention dates of June 20-25 for the Cleveland convention. Hank seconded the motion. There were no objections.

13. Miscellaneous Old Business by Board of Directors

There was no old business; but Av wanted to be sure to remind everyone that we need to discuss the Annual Achievement and the Golden Circle awards with the convention coming up in June.

Av asked the bylaws and standing rules committee to look at that to see what we need to do to address this so we can get this done with some forethought and not at the convention. If we can get this in March, we should have time to get this done.

14. Sun n' Fun Participation by CJ Stumpf

Av stated CJ asked to have this item on the agenda since some people have asked about it.

CJ stated she got a lot of very useful information from Sally Williams that the last time we had a Comanche presence there was in 2011. She started looking into this when she had at least five people ask her about it in Oshkosh. Last year they had about 150,000 people attending. Expenses would be about the same except the tent and location prices are about \$2000 each vs. \$4500 for Oshkosh. She talked to Jeff Munford and they were going to look about getting a much smaller location in a building that Jeff's organization has on Lakeland. Based on that, she is recommending we have a presence at Sun n' Fun if we can get the location in the smaller building and get some ICS volunteers. We would need to hit it heavy with advertising it.

Av stated it is probably worth investigating but we need to find out what the costs will be so the board can make a decision based on real numbers.

CJ stated we are already late in making a decision to do this. If Jeff can get us a 10 x 10 space where we can put up our banners, etc. could the board vote on a provisional expense so we could get started.

Av stated we can call an emergency meeting to discuss it when there are firm numbers. If Bill and the marketing committee have the funds, we may be able to approve it.

Bill stated he is not sure of the amount budgeted for marketing. Bob Berry has brought up concerns about cost of fly-ins. He remembers they had \$2500-\$3500 a few years ago, but not sure what it is now.

Av stated Bill should talk to Bob Berry to see how much is actually budgeted for marketing. We are definitely late in the game to do this in April (April 4-9). CJ should find out all of the information and then we can do an emergency meeting to approve funds based on her findings.

Bill Case stated he is supportive of the idea since fly-in events seem to be the best marketing we can do. So, we can call an emergency meeting to approve.

Av stated that when he attends fly-ins a static display with a little booth doesn't draw his attention. We don't have a product to sell. We are only selling membership to a group. Without an airplane there, we may not get the traffic.

Alan Burrows joined the meeting. He stated they used to attend Sun n' Fun every year. The one overwhelming success of it is that it draws the Europeans, Australians, and New Zealanders where Oshkosh does not. So, keep that in mind.

Av stated that is a good point. We do want to include all of the society. He delegated it to the marketing committee to come up with information and put it as an agenda item at the next meeting or do an emergency meeting if necessary.

CJ stated Jeff thought we might be able to put an airplane outside of the building. He is thinking about a site in the building so we would be in shade and have bathroom facilities available. They have found from Oshkosh that people looked us up based on the tall flags rather than just coming in during a walk-by. They also posted the location on Facebook which brought people in. Based on that, she is asking for a vote to increase the marketing committee budget or come up with the funds. Sally emphasized we need to get things going now if we are going to do this. The board knows she is very sanctimonious on the funding. Based on the fact that we can cut the inventory prices on some items, we should be able to make things work.

Bob Cretney asked if there are costs for the space.

CJ stated the cost was \$1900 for a 30 x 30 space and \$2000 for the tent. However, if Jeff's plan works, we will have a much smaller site and volunteers for the cost of the location.

Av asked if there are costs for the tent rental. \$2000 seems very low.

CJ stated based on the Oshkosh analysis, which is in her spreadsheet she provided, we could purchase a 10 x 10 tent is about \$200.

Av stated we have a 10 x 10 tent now that we use for the AOPA fly-ins. Again, he would like the marketing committee to come up with some firmer numbers so we have something to vote on. Just get some of the basic things.

CJ stated that if we do not have funding allocated and do not have a board quorum voting to do Sun n' Fun, it doesn't pay to go forward. It is difficult to get enough of the board together for a quorum and we have one now. So, she is asking for a provisional allocation.

Av asked for the board's opinion.

LaVerne stated she still isn't sure what the plan is for sure.

Bill Case stated he understands the board may have difficulty approving basically "a pig in a poke". He is optimistic we can get a quorum together to approve it after the marketing committee has more information.

Hank suggested CJ make a motion for the amount she wants approved.

Motion: CJ moved to increase the marketing committee budget by \$2000 for 2017. Hank seconded. After discussion below, the motion was approved with five yes votes, three no votes, and one abstention.

CJ stated she wanted to clarify what we are voting on for sure since there are questions about what we are voting for. The vote is to provide essential financing for an ICS presence at Sun n' Fun.

LaVerne stated she still has no idea what ICS presence is. Is it the 10 x 10 tent we are voting on? Where is the airplane sitting compared to the tent? Will we have volunteers by the airplane to direct them to the tent? There are so many loose ends.

Hank stated basically what CJ is looking for is a commitment for \$2000 for the marketing committee but they don't know exactly what they are doing yet.

Av stated the motion is for \$2000 for the marketing committee for 2017 and a call for the vote was taken.

Scott, LaVerne, and Av voted no with all of them wanting more solid plans before providing funding. Ken abstained not comfortable with the idea. CJ, Kate, Hank, Ron, and Bill voted yes. Bob Williams and Bob Berry were unavailable to vote.

Av asked the marketing committee to keep the board informed as things progress so we know what we are spending the money on.

15. Nominating Committee by BOD

Av stated Dave Fitzgerald was approved as the committee chairman and he was to select his committee.

Dave stated he tried to get people scattered around the country this year. The committee consists of:

Pat Berry – SW
Bob Cretney – SC
JJ Miller – NC
Ron Ward – NE

With approval of the board, that will be our committee this year.

Motion: Bill Case moved to accept the committee roster as provided. Hank seconded. There were no dissenting votes. The motion carried unanimously.

16. Project Contingency Fund by Av Shiloh

Av suggested we establish a project contingency fund in the budget for special projects that are not foreseeable and not budget for when we set the budget. We have projects that come up that are worthwhile to pursue, but we have no funds to move forward with the project. Today was a perfect example of that. So, we should have this "rainy day" part of the budget for projects that may come up.

Bob Cretney stated we already have a contingency fund.

Av stated we do, but it is very limited. That is why he would like this contingency fund.

Hank stated the budget we are looking at now is for 2018, which is an entire year away; so, we don't know what may come up. We estimate how much a project will be and that amount, plus more, goes into the budget. We should be budgeting how much we know we are going to spend on something. You know you might spend more on some but not on others.

Av stated he has seen many times where we move funds from one place to the other; but, people forget what was budgeted, what was moved, and where it came from. He would like to have Bob Berry include a contingency fund in the next budget that we tend to use for things that come up. He is suggesting \$2000 for that fund. If we don't have any projects and don't use it, that is great.

CJ asked how the money would be used. How would someone get the money?

Av stated the board would approve the project, but they have something to draw that money from. Right now, we voted for \$2000, but we have not budgeted for it. Today was a perfect example of why he is asking for the fund.

Hank stated that amending the budget would be the proper thing to do, but that would have to go back to the membership. This allows us to do what we need to do within the constraints of the budget that the membership passed. You can now budget for a reasonable unbalanced budget. If there is money in the contingency fund, it could be used to balance the budget if we were in the negative.

CJ asked if there were any rules or bylaws for guidelines on using funds.

Av stated the board would have to approve any movement of funds from the contingency fund to a project.

CJ asked what the process would be for accounting the expenditures for the project.

Av stated Bob Berry would include it in the budget. All projects we do should have expenses accounted for. So, the first step is to get the contingency fund in the budget. Then, if the board approves a project, the person leading the project would provide an accounting of expenses to Bob Berry. He is suggesting \$2000, but it can be any number the board decides on. Av asked Bob Cretney if he thought that was a good number.

Bob Cretney asked if we would add to this to the current fund or start a new fund. He doesn't see a contingency fund in the budget for the past three years.

Hank stated we are mixing terms and concepts. The budget is to tell the board programs you can spend money on; for instance spending postage is for all of ICS.

Av stated if the budget has a line item for a project it would come out of that part of the budget. If a project needed additional funds, it could be taken from the contingency fund. Av stated we need a motion to add a line in the budget for a contingency fund.

LaVerne stated before we make a motion, we need to know if we have an item in the budget for that now.

CJ stated in 2016 there is reference to \$41,000 for special projects with a total for \$2,500 in the 2015 budget and \$2,160, but aging aircraft and sale of manuals seems to be associated with that.

LaVerne stated that doesn't sound like a contingency fund.

Hank stated we are could call it board discretionary fund so the money can go wherever you need it. That way you are not using the word contingency and it can be used wherever it is needed not just in a contingency.

Av asked Bob Berry if we have a contingency fund in our present budget.

Bob Berry stated he did not hear the conversation since something happened. Are you asking for a line for a contingency fund that might be needed for other expenses?

Av stated that was correct. It would be for projects or expenses that we had not planned for; things that are unforeseen and we have not budgeted for.

Bob Berry stated the budget is just a guideline. The board can at any time spend whatever you have in the account. We are getting too detailed for an organization of this size.

Av stated we look at the budget using the profit and loss. We have a certain anticipated income and a certain anticipated expense, but we don't take into consideration a contingency so we may be in the red if we spend the money.

Bob Berry stated that is like playing games with yourself. If you need the money at any time, you can use it. If you put a contingency fund in there and don't use it, it will make things look different on the end statement. When you make a budget, you take the past experience and use it to project future expenses. For instance for 2017, he projected we would have more income from interest, but that is not going to happen. If the board wants to have a project, they can vote that in any time they want to. Why would you put something in that you don't have earmarked for anything?

Av stated the most important reason is the budget is published to our members so they can see what our intention is for total expenditures. They can also compare our budgeted amount to the amount used as a judgement of our performance. In the actual dollars and cents, Bob is correct, but in terms of publishing a budget the members can see and compare what is spent. Otherwise, the board could spend money on anything they want with no recourse of reporting it to members. We should report the budget and actual performance.

Bob Berry stated we are playing with numbers. This can be made in the notes of the minutes. For instance if you have a drop in income from what was expected, you put that in the write up of the budget, not in the budget itself. It is a bad habit to put an extra item in

there that isn't earmarked for anything. Any extra project expenses should be in the notes of the budget, not in the budget.

Av stated he thinks it is important since we only publish the information in the Flyer one time a year. That is the only time the members are able to see what we budgeted and how it compares to actual. If we know we are going to have a project but don't know what the expense will be, it allows the board to approve the expenditure without going over the budget we told the members we were budgeting for.

Bob Cretney stated the treasurer should be the one who gives his expert opinion on what should be done. The treasurer said he does not think it is a good idea, so we should drop it and follow the treasurer's opinion.

Bill Case asked if either the past or current president has gotten any concerns about how the board was spending their funds. If not, this is a non-issue.

Hank stated it becomes an issue when we have a big surprise like the tail AD. We had to scrounge around for money. We had to do something, but there was no money.

CJ stated the board could have voted to spend the money that was needed.

LaVerne stated she sees adding that line item as a way to pad the budget to show the membership we need to increase the dues.

Av stated he wants the budget to be in the black, and special projects could affect that and we would be in the red. A fund would ensure that didn't happen. He has tried to make sure we are in the black. He feels we need to budget it before it is spent.

Bill Case called a question so we vote on this.

Bob Berry stated that if an item is out of budget, in the writings he explains why the expense was more than the budget. For instance, when we were low on advertising, he made a note of that. The budget is to be used to compare what we spent to what we might need to spend. His biggest concern was we don't continually go into the net worth. We are blowing time and effort and he agrees with LaVerne that it just an extra item that he has to work on.

LaVerne stated Bill called for a question so we need to vote.

Scott stated the standing rules state in part that expenditures shall be in strict accordance with the societies approved budget. Any exceptions to that should be approved from \$500 to \$5000 can be done by the president and treasurer. Anything over that can be approved by the board.

Av stated he knew about the rule but does not like to make expenditures without the board approval. He thinks we should have a line item.

LaVerne stated we are way out of order. Bill called for a question so we need to vote.

A vote was taken. The motion was defeated by a vote of seven (7) to three (3).

CJ stated she felt the topic was valid and she wanted to be sure she understood correctly that expenses between \$500 and \$5000 can be approved by the President and Treasurer. She understands that the president is trying to make sure we are accountable for our funds.

Ron stated he thinks \$500 to \$5000 is a broad amount. It should be limited to \$500.

Bill Case stated that it hasn't been an issue for the last few presidents. The way the rule is written the board could approve any amount, even dipping into the kitty.

Ron stated he felt it could be a problem.

LaVerne stated if we feel we need to change something, we need to put it as an agenda item for another meeting.

Chuck stated if there is an emergency where something has to be done immediately, you need the flexibility. You have that now so leave it alone.

Hank stated a big problem is using incorrect terms that have very precise definitions that the people using terms did not know. For instance, the bylaws state we have audits, which we don't do. When it was written, an audit meant something different than it does now.

Bob Cretney suggested we go back in the minutes during his tenure and you will find that it was suggested that word be changed to review.

Av stated even the word review can have many levels. There is the audit, the review, and the compilation. He would prefer a compilation because it is cheaper, but he can see we might want a higher level of oversight.

Hank stated that would be too expensive.

LaVerne asked if a volunteer could do it.

Hank stated they could not complete an audit unless they were a presently licensed CPA. An audit can only be done by a CPA.

Av suggested we look back at the meeting minutes and bring it up at another meeting.

CJ would like to propose a motion for the bylaws committee to confer with the president and report back to the board on two points; one the use of the word audit and the alterations that need to be made and the second would be their recommendations on the current \$500 to \$5000 range.

Av stated to the first point, we will bring that back up when we know what the minutes say and he is not sure what the second point was exactly for.

CJ stated it was essentially Av's request that the president and the board return with a recommendation on the amounts. We need to look forward if someone does not have good managerial experience.

Chuck stated he is not sure what the concern is about. We have not had that as an issue.

Av asked to table that until Bob Berry speaks.

Bob Berry looked into getting an audit before he took over. He told them the amount of money, the amount of checks and so on. Most of the audit would be of Village Press and the minimum amount for the audit would be \$6000 per year. The main thing we need to be concerned about is the statement shows what goes out and what comes in. Someone can go over the books to see if the money is being spent on ICS items, but it is an expensive proposition. You could have a member do it, but an outside source is very expensive.

CJ is concerned that if the IRS asks, we can explain what the audit word means.

Av stated we don't need a motion for this. He can instruct the bylaws committee to make a recommendation to the board to change the audit word to whatever they recommend. All of the bylaws committee agreed.

The next board meeting we will discuss this item.

Scott stated he had concerns about the amounts, but in his time here it has not been a problem. This started with Av mentioning we were budgeting \$2000 we didn't budget. We need to be concerned about approving items that were not budgeted. He will be talking to the bylaws committee about that

Av stated we agreed to expend \$2000 that had not been budgeted. That concerns him even if it is a worthwhile project. The committee can look at that and make a recommendation to the board on our discussions. While he could have approved the \$2000, he did not feel it should be done without board approval. Others before him have not done that either. If it was an expense for Village Press that was budgeted for, then that is not a problem.

Bob Berry stated we have \$225,000 in liquid cash. We do have the money and we have not been living beyond our means. We are generally living within our income.

Av stated he did not like to eat into the assets. He would like to see the assets grow and keep our expenses within our income. We know things are going to get bad at some time and we need to be ready for that.

Hank stated he was around when we had \$450,000 and it went down to \$20,000. It was due to administration after administration not worried about it.

Av stated we are not poor and we can make expenditures. We need to keep our expenses below our income.

LaVerne stated we have beaten this to death and have a plan for next meeting so can we move on.

Hank stated while he trusts everyone, the only people who steal from you are those you trust. We have had problems in the past and we need to address it.

17. Future Planning by Av Shiloh

Av stated the membership is going down. We still have 2000 members but we need to be responsible for when we have fewer members. We need to plan for the future. Some suggestions were to get rid of the printed Flyer, which didn't work then but is inevitable. We continue to talk about things piece meal but we need to start a committee to make recommendations to the board to prepare ourselves for the future. The first item to discuss would be how to deal with the Flyer. We need someone to study it comprehensively and make recommendations on how it will affect us regarding communications, advertising income, and Village Press if their big money maker is gone. That should help with new directors coming in. He knows the change to Village Press from doing it on our own was a very big deal, but it did save our society.

Av moved to create a committee for future planning for ICS.

Ron Franks stated they always had a five year plan and it was always updated for the next five years. It is essential if we want to stay relevant in the future. He would suggest it be called strategic planning rather than future planning.

Hank agreed it is needed. He knows the magazine has to go at some point. We need to know what ICS needs to do and how it can accomplish those things.

Av stated that when Bob Cretney brought up the Flyer issue. Many people have asked about it because it is such a large part of our budget. It is not as easy as just getting rid of it and saving the \$150,000 that is in the budget. It is not that simple because we have to look at how many members you will lose and how much advertising revenue we would lose, along with many other things. What can we anticipate in terms of gains and losses?

LaVerne asked how Av plans to set up the committee. Is he going to appoint members, go out to the general membership, or what?

Av stated he would like to ask for volunteers. In absence of volunteers, he would ask for the board's recommendations, and maybe he could appoint a committee.

Scott suggested we have a TeamSpeak meeting and anyone interested could be online for the meeting.

Hank stated we need to do something very basic and that is to decide what we are doing now and what do we want to do.

Ron stated we basically want a mission statement.

Bob Berry state the magazine costs approximately \$83/member so maybe you could offer the members a discount if they go digital.

Av stated that has been suggested before, along with other ideas. We've talked about it again and again, but we never move on it. The committee could collect data on it.

LaVerne suggested we pick a date and time for the meeting and publish it in the newsletter. Anyone that is interested can participate.

Av stated he will do that after the next meeting.

Bill Case agreed with Hank that we need to review what we do. Why should people join ICS? What is our product? He thinks about that a lot as marketing. We need to get more value for an ICS membership. Should it be a committee job or should it be done by the board?

CJ agreed with Bill that it is the board's responsibility to have a strategy for ICS. We need to plan on a discussion of this in board meetings. At Oshkosh, it was decided we have several aspects; social, technical, advocacy if needed, and that was good enough for people to join; but it had to be there visible for them.

Ron asked if they had a mission statement.

CJ stated they did not have a mission statement but they did have a mission for the tent. The mission was for technical and social and advocacy.

Bruce stated it was discussed in 2008 but a committee wasn't put together because we had so many more members and most of them did not have an email address, nor did they want to have one. Now, most of the tribe members have an email address. The time is sooner than later that we address it. One thing that was discussed back then was some people not getting the Flyer; but that will reduce Village Press' income so they won't go for that.

Bob Williams stated we are working on this now rather than forming a committee. One thing he would like to add is he had dinner with someone from Kent State University's communications department. He stated the people who forecast the demise of print media were shocked when all of the print media stayed alive. Print has advantages the online media doesn't. For instance, you can't leave a tablet at the FBO asking people to read about ICS, but you can leave the Flyer. With that said, the committee should deal with it all.

Av stated that his feeling is a committee could hash this out and give good recommendations.

18. ICS Dues Adjustment by Av Shiloh and Board of Directors

Av stated we have discussed dues at several previous meetings. Last fall, we did a dues increase of about \$3.00. The bylaws give us a 5% threshold annually. If over 5%, an increase needs to be approved by a vote of the membership. If less than a 5% increase, the board can make the decision to increase the dues. If you remember, at the last fall board meeting the board decided they preferred a modest increase over several years rather than one large increase. That increase has really helped with this year's budget.

Motion: Av moved to increase the dues by \$3.50 for a single American membership with the other membership increasing accordingly. Hank seconded the motion. This motion was withdrawn after the discussion below and a new motion was made.

Hank asked how Av decided on \$3.50.

Av stated we could increase as much as \$3.75 with the 5% increase; but he decided on \$3.50.

Hank stated the dues increases have always been in even amounts. The appearance of it may seem like we are nickel and diming them for fifty cents (\$.50).

Av stated we could not go to \$4.00 because it would be over the threshold and he didn't want to lose out on the extra amount.

LaVerne stated she believes Hank's point is very valid. If the increase has always been even. If it is an even amount like 12, 15, etc. you really won't notice it, but if you put in the fifty cents, now I'm going to look at it. It's an odd amount we never had, so now it calls attention to the increase.

Av asked what the fifty cents meant to us, which is only about \$1000.

Hank remembered the meeting where there was a big uproar over a one dollar increase, so yes fifty cents does matter.

Ken propped we use the consumer price index and round it up to determine the increase.

Chuck stated that the motion on the floor was to increase it by \$3.50 but not on how to decide how to increase it.

Av stated that was a valid point, plus the index is different in all of the countries. So, tying an increase to that may not be workable. Dave has talked about it before.

Bruce stated what Hank said is true. When he got his Comanche and came to the first meeting in 2000, people were very upset about an increase of one dollar (\$1.00).

Av withdrew his motion for the \$3.50 increase to allow for a new motion of \$3.00

Motion: Bill Case moved to increase the dues by \$3.00 per year. Hank seconded the motion.

CJ stated she is concerned about implementing another dues increase this year since the projections seem to show the increase last year will cover the advertising deficit.

Av stated the advertising loss was \$10,000 and the dues increase will only bring in \$7,000.

CJ asked Bob Berry for clarification on the advertising costs vs. the dues increase.

Bob Berry stated we won't know the exact amount of the loss, if any, until the end of the year. He does think we need to increase the dues. We are too close to the line of being in the negative. If we don't get the advertising income back, we will be in the negative again. Other organization dues are higher than ICS, and he does not think we lost any members due to the last increase.

CJ stated our increase which is still coming in has caused a flat picture in financial health. The dues increase should continue to roll in until the end of the year. While she is generally in favor of this increase, we risk a perception that we are going to creep up the dues on an annual basis. We learned from Oshkosh that many members are very cost sensitive, and she does not want to give the new members a negative impression of the society. With that in mind, she liked the idea of Ken's suggestion of tying the increase to the COLA so you would have a rational or pretext of a regular dues increase. Secondly, could we consider this a dues increase for 2018?

Dave stated the dues change in January of each year if there is an increase.

Hank stated he can understand CJ's concern; however, the last ten years the progress of the organization is stunted because we had no money to do anything. We have got to break that. We are treading water to stay even. There have been many good ideas proposed, but we can't even consider them because we have no funds to do that.

Av stated Hank's statement is true. We have several things that have been asked for; but without the funding, they can't be done. He would like to see the dues increase slightly each year until we have some discretionary funding. He is hoping to see black instead of red numbers. He would like to see the increases continue until we have some breathing room and not cut things so tight, along with having some discretionary funding. New members don't know what the dues were before; so, they can't compare the old to the current membership dues.

Bob Cretney stated his comments are not about the \$3.00 increase but the problem we have with the advertising income. Village Press is ignoring us. He tried to get something done and they just ignored him. Piper Flyer magazine advertisers should be advertising in the Flyer, too. Village Press told him they could not talk to them.

Av agreed with Bob's assessment of the advertising issues. Village Press agreed to really concentrate on advertising in January. Other magazines, like the Bonanza Society, have more circulation and get the advertisers we can't get.

Bob Cretney stated we could get those advertisers if we take a smaller percentage. We could cut the amount because the circulation is smaller. Village Press said they won't do that because they get a smaller percentage. So, we may have to look for someone else.

Av stated it is a good discussion, but it is outside the scope of the motion on the floor which is to increase dues by \$3.00.

Bob Berry stated that the other part of the income problem was the interest. Five years ago we had \$250,000 in a CD with 3% earnings, which would bring in \$7500/year. Now, the CD would have been one half of one percent (1/2%) on a CD invested for 28 months with a two percent (2%) penalty for early withdrawal. So, he has not invested the money. There is another CD coming due and he is pulling the money out of there as well. Hopefully, the interest rates will go up with the new administration to generate more income. We could count on the CD to give us income before, but not now. That gives us another negative for our income statement and growth. He is not sure what the advertising income will be and we won't have any interest income. Even with the dues increase coming in for the rest of the year, we may be in the negative; so, even with a dues increase, we may be in the negative. We do need the dues increase to keep us in the black until we can get some income generated from the CD's and advertising.

LaVerne asked if we can call for vote.

CJ stated she had one more thing to say.

Av stated there were many years that there were no increases for many years which put us way behind. If things change in the next year, we may not need another increase. As Bob pointed out, our organization provides a service. We are an all-volunteer organization.

Hank called for the question. Discussion is finished and we need to vote.

CJ asked for a clarification of the motion.

The motion was clarified. The motion is for a \$3.00 increase in yearly dues to be increased January 1, 2017. The motion passed with ten (10) members voting yes and one (1) member (CJ) voting no.

Motion: Hank moved to amend the \$3.00 increase to include all of the other dues to increase proportionately. CJ seconded the motion.

Scott stated we need to ensure no dues go up more than the 5%.

Av stated he rounded the amount up and down.

CJ asked to do a friendly amendment to round down any amounts for other than American dues.

Av stated he does not think that would be a good thing to do since if the amount came out to ninety nine cents (\$.99), he would like to go to one dollar. His suggestion is to amend the motion to state that all other dues would go up no more than 5%.

Ken stated the exchange may or may not be above 5%. He suggests we just use the American fee for the base.

After discussion, the increase would be no greater than 5% of the American dollar. It should even itself out over the years.

Ken stated we they pay based on American dollars so we need to just leave it like it is.

Av stated we will continue as we did last year.

Chuck stated we are going up the equivalent of three American dollars no matter which country is affected.

Av stated that is correct.

Bill Case asked if we can do this as a dissenting vote.

Hank stated we had an amendment to a motion and then another amendment to the amendment.

CJ asked for a clarification of the motion.

Av stated the latest motion is as follows:

Motion: The latest motion is to increase dues, other than the U.S. dues, by a proportional amount to three U.S. dollars (\$3.00) to all other memberships, including spousal memberships, not to exceed 5% in U.S. dollars. The motion passed unanimously.

Av thanked the board for passing this and hopefully, in time, with the increases, we can get back out of the negative and do some things other type clubs are able to do.

CJ asked if we can address the item Bob Cretney brought up about advertising revenue and Flyer costs.

Av stated we can discuss that later.

19. Annual General Meeting Venue by Av Shiloh and Board of Directors

Av stated he had some people asking about changing the meeting venue. Bob Williams and Pat Donovan asked about changing the annual meeting to Oshkosh or some like venue. There has been some other discussion about it as well. The annual general meeting has historically been done at the convention.

LaVerne stated some people go to the conventions just to be part of the meeting. She would not go to Oshkosh to be part of the meeting.

Av agreed. It gives people a reason to go to the annual convention and that is a good venue to have the meeting.

Hank stated the basic problem is we have an annual voting that changes as the convention dates change and it causes problems. It gets messed up a lot since people forget about it and we are behind most of the time. Even though it is a problem, it should be at the convention. It would cause all kind of bylaw problems if we change it.

Bob Cretney stated one other potential would be to change it to the AOPA fly-ins and that way everybody could participate as the fly-in's move. It could be someplace other than Oshkosh.

Av stated that was what Pat Donovan suggested as well but since the conventions move all over we are hitting different parts of the country.

Hank stated he has seen it both ways. Most people go to Oshkosh or other fly-ins for purposes other than a general meeting. The attendance would be extremely poor since people may attend with the intent to go and never show up.

Kate stated that the outlying tribes such as Europe come to the convention and if the meeting is not there, they would either miss the meeting or have to come back just for the meeting in Oshkosh if it were there, which can be very costly.

Av stated that was an excellent point. The past convention was in New Zealand and in 2018 it will be at the European tribe.

Bill Case stated he was pretty neutral but is in favor of leaving it as it is. What would be the advantage of moving it?

Scott stated conventions bring 50-75 members. Oshkosh may bring in more members off and on during the week, but doesn't know if they would attend a meeting there. The bylaws state the meeting will be held annually at a time and place specified by the board; so, it is not necessarily tied into the convention.

Av stated he thinks 100 is closer to the normal number at a convention, which is about 5%. That is the normal number that vote.

Bob Williams stated that we have a different set of people going to the convention and Oshkosh. Everyone at the convention is a member and interested in the society. Those going to Oshkosh are interested in Oshkosh but may not be interested in attending a meeting. It is a lot of work to put on a convention, but you get a lot from it. It brings a core membership together. Younger people may attend Oshkosh, but he feels it should be kept as is since it moves around the country and outside of the country. There were over 100 people in New Zealand and he is expecting 200 for Europe and 150 hopefully in Cleveland. If we move it away from the convention, it takes away from the convention.

Av stated one thing with the convention is you tend to bring your spouse. For instance, he would never have gone to New Zealand or Oklahoma City if not for a convention. You get to visit with Comanche people. In Oshkosh, you do see other aviation enthusiasts, but it is not the same as the convention. The convention is unique to ICS and having the meeting there adds value to the convention. He suggests we leave it as is.

Dave Fitzgerald stated he'd like to see it as is.

Bill Case stated he could not make a motion to leave things as is, but the general consensus seems to be to leave it as is; so we can move on.

CJ stated she would like to see a meeting at Oshkosh even if it isn't the annual meeting. We could possibly discuss this at the next meeting.

Av stated we will leave that up to the Oshkosh committee.

Bob Cretney stated the minutes for the Annual General Meeting are missing. That one was at Oshkosh. The attendance at the meeting was about the same.

CJ said the tent attendance that year was larger than in years before.

Av stated that if there is no motion to change the annual general meeting, we will leave it as is for now.

20. Miscellaneous New Business by the Board of Directors

Av stated she wanted to speak about the EU schedule. They will have the convention in 2018. Av asked that the minutes reflect that.

LaVerne stated it was in the July minutes and one or two more after that.

Av stated he thought that was correct but would like included in these minutes that the EU tribe will host the 2018 convention and the SW tribe agreed to change their convention to 2019.

Hank stated there is a standing rule that needs to be modified.

Av asked Hank to follow up on that to be sure it is addressed.

Hank stated Av should just make a motion for that.

Motion: Av moved to amend the standing rule to show that the EU tribe will host the convention in 2018, followed by the SW tribe in 2019. Hank seconded the motion.

Bob Williams stated we need to check the rule before making the change. The rule gives an order of the tribes and states that the other tribes may request to change the schedule to host a convention with the approval of the board. So, before we change the rule, we need to be sure it needs changing.

Av stated he was sure the rule included specific years and specific tribes.

Scott looked at the standing rule and it states in part "as except as authorized by the board, the schedule shall rotate among the seven scheduled U.S. tribes. ICS encourages and will support any other tribe that would like to host a convention." The rule shows 2017 in SW, 2018 in SE, and 2019 is NE. It shows EU in 1999 and Australia in 2006. So, we should just be able to amend to put EU in 2017.

Av stated EU is in 2018 since they traded with SW. Since it requires board approval, we have a motion on the floor right now.

Hank stated the motion should be withdrawn and a new one put in place.

Av withdrew his motion.

Bob Williams suggested they just remove the years and then any group can request to host a convention. Then, we don't have to update the standing rules every time a tribe outside of the U.S. hosts a convention.

Av stated that was true, but he likes the years in there as a point of reference since all members have access to the standing rules.

Bill Case stated that if he heard what Scott stated correctly, it lists all U.S. tribes and other tribes can volunteer to have a convention. It does not say anything about EU until we modify it.

Av stated the bylaws and standing rules committee needs to look at changing the standing rule. It can be changed at any time by a vote of the board. In the meantime, we will proceed with a motion.

Motion: Av moved the EU will host the convention in 2018 and SW will host the convention in 2019. CJ seconded the motion. The motion passed unanimously.

Scott stated the subject of the standing rule is annual general meeting and convention rotation. Even though the bylaws states the board can hold the general meeting wherever

they want, the standing rule suggests the annual general meeting goes in concert with the convention.

Av stated he was surprised the bylaws conflict with the standing rule

Hank stated there is no conflict since the standing rule reflects what the board has done in the past.

Av stated that since we have agreed that the annual general meeting stays with the convention nothing has to be changed.

Scott stated the standing rule has a history of our conventions from 1983 to 2019. Scott will update the rule to show Australia and those we just approved. Do we need to have the entire history in the standing rule and do we want to extend it out to 2021.

Av stated the bylaws and standing rules committee can use the rule that is already to make the list. It is a good resource to have the records there.

LaVerne stated there is a list on the website; but we don't know if it is current.

Hank stated that he wanted to bring up that in the past we have had a problem where standing rules were created or amended without realizing they were changing the rules. The bylaws were updated to say you cannot amend a standing rule without saying you are amending a standing rule and which rule you are amending.

Scott stated he was not familiar with that bylaw but would look.

Av stated the committee can address that when they meet.

Another item of new business was the European convention. CJ passed along some information from Kate Burrows. The EU convention is scheduled to be the first week in August, 2018 in Edinburgh, Scotland, but they will confirm the dates in the next week or two. Some of the entertainment items are a gala dinner on the yacht Britannia. They are limited to 175 people for that. We will visit stately homes in the area. For the airplane people they will visit the air museum. It will be the same time as the Fringe Festival, so it may be crowded, but a lot of fun. They will hold off on advertising the convention until after the 2017 convention.

Another new business item was brought up by CJ. She would like suggest a tribe officers meeting so they can share their best practices. She suggested going around the table to list tribe officers and things they do.

Av stated he is going to suggest the tribe chiefs get together to discuss this. He is familiar with what the NE is doing with the website and fly-ins but knows there are things in other tribes that sound interesting.

CJ asked if we could just go around the room with who the tribe officers are and would you be interested in a get together.

Av stated all of the tribe chiefs are listed on the website and in the Flyer.

CJ stated we do not have the officers.

LaVerne stated Dave Fitzgerald just sent a list of those out to all of the board.

CJ asked again if we could go through all of the tribe chiefs with who the officers are. It would only take a few minutes.

AV suggested someone get with Scott and set up a date and time and then they hold the meeting.

Scott stated he agrees they should all get together in a separate meeting to discuss what works and doesn't work. We don't need to do it now, but set up a meeting.

Bill Case strongly supports the idea of the tribe chief's getting together. They have had difficulty scheduling fly-ins. They had five fly-ins scheduled and all but two were cancelled due to lack of interest. He would like to talk to the other chiefs to get ideas.

Av asked if someone would take the initiative to get a meeting together.

Bob Williams stated we all have things to do but making the ideas available for everyone would be beneficial be it an email or hard copy.

Av stated he feels a meeting rather than a published item is more of what we are looking for.

CJ stated she could list the tribe officers in a few minutes. We could have done that rather than discuss it.

Bill Case started with the list of tribe positions. They don't have their own website, but they need to do that and possibly Facebook. He learned that from other tribe chiefs.

Scott stated we need to call the meeting and not go through this since it can be found online.

CJ withdrew her request.

Av stated it is an excellent idea to get together since some tribes do thing better than others. We can learn from each other and we should consider it.

21. Next TeamSpeak Meeting by Scott Myers

Av state the next TeamSpeak meeting is scheduled for January 17, 2017. He prefers the monthly meetings rather than having only two meetings per year. He is suggesting we skip the December meeting due to the holidays. There were no objections.

The next meeting will be January 17, 2017 at 8:00 PM Eastern.

Bill Case stated all TeamSpeak meetings have been conducted as a formal board meeting with a quorum, etc. He thought the idea of the monthly meetings was more for brainstorming rather than a formal board meeting. If an action needs to be taken, we could call a meeting to order and vote.

Av stated he has had suggestions from several people to highlight just one or two subjects rather than covering so many items. The next one may be longer since we are following up on items from this meeting.

LaVerne stated that if it is just a discussion we would not keep minutes. If you take a vote, how that would be recorded?

Av stated they could postpone any votes to the next meeting when they had a quorum

22. Adjournment by Board of Directors

Motion: Av moved to adjourn the meeting. Bill Case seconded the motion. There were no dissenting votes.