

INTERNATIONAL COMANCHE SOCIETY, INC.

Balance Sheet Prev Year Comparison

02/12/18

Accrual Basis

As of December 31, 2015

	Dec 31, 15	Dec 31, 14	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10100 · Fifth Third Bank Checking 397	24,689.90	39,683.58	-14,993.68	-37.8%
10103 · Fifth Third Savings 331	30,480.38	27,915.43	2,564.95	9.2%
101055 · CD 7782	0.00	30,267.19	-30,267.19	-100.0%
101056 · 53 Securities	35,000.00	38,966.77	-3,966.77	-10.2%
101057 · CD 6497	30,480.76	30,177.47	303.29	1.0%
101058 · CD 1589	31,043.72	30,734.83	308.89	1.0%
101059 · CD 6363	30,673.33	0.00	30,673.33	100.0%
101060 · CD 0714	39,648.66	0.00	39,648.66	100.0%
10200 · United CU Savings	0.00	10,052.53	-10,052.53	-100.0%
10202 · United CD 071	0.00	28,307.34	-28,307.34	-100.0%
Total Checking/Savings	222,016.75	236,105.14	-14,088.39	-6.0%
Accounts Receivable				
11000 · Flyer Advertising	7,622.30	11,268.75	-3,646.45	-32.4%
11001 · Classified Advertising	-35.00	-82.00	47.00	57.3%
41005 · Killbough Manuals (Billing)	-2.00	621.00	-623.00	-100.3%
Total Accounts Receivable	7,585.30	11,807.75	-4,222.45	-35.8%
Other Current Assets				
12000 · Undeposited PayPal	5,100.86	1,833.01	3,267.85	178.3%
12002 · Inventory Asset	12,810.06	14,471.45	-1,661.39	-11.5%
Total Other Current Assets	17,910.92	16,304.46	1,606.46	9.9%
Total Current Assets	247,512.97	264,217.35	-16,704.38	-6.3%
TOTAL ASSETS	247,512.97	264,217.35	-16,704.38	-6.3%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20100 · Accounts Payable	15,771.37	17,714.48	-1,943.11	-11.0%
20200 · Member CFF Donations Payable	-11.00	721.00	-732.00	-101.5%
Total Accounts Payable	15,760.37	18,435.48	-2,675.11	-14.5%
Credit Cards				
10106 · Treasurer Credit Card	0.00	19.74	-19.74	-100.0%
Total Credit Cards	0.00	19.74	-19.74	-100.0%
Other Current Liabilities				
20500 · Pre Paid Australia Dues	208.00	486.00	-278.00	-57.2%
20800 · Deferred Membership - Current	78,106.24	81,523.24	-3,417.00	-4.2%
Total Other Current Liabilities	78,314.24	82,009.24	-3,695.00	-4.5%
Total Current Liabilities	94,074.61	100,464.46	-6,389.85	-6.4%
Long Term Liabilities				
20900 · Deferred Membership - LT	7,617.76	8,868.02	-1,250.26	-14.1%
Total Long Term Liabilities	7,617.76	8,868.02	-1,250.26	-14.1%
Total Liabilities	101,692.37	109,332.48	-7,640.11	-7.0%
Equity				
39000 · Retained Earnings	154,884.87	142,146.49	12,738.38	9.0%
Net Income	-9,064.27	12,738.38	-21,802.65	-171.2%
Total Equity	145,820.60	154,884.87	-9,064.27	-5.9%
TOTAL LIABILITIES & EQUITY	247,512.97	264,217.35	-16,704.38	-6.3%

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

October through December 2015

	Oct - Dec 15	Oct - Dec 14	\$ Change	% Change
Income				
40100 · Membership Income				
40106 · Deferred Membership Income Adj	33,469.00	35,243.00	-1,774.00	-5.0%
Total 40100 · Membership Income	33,469.00	35,243.00	-1,774.00	-5.0%
40190 · Donations				
40191 · CFF Donations from Members	264.00	0.00	264.00	100.0%
Total 40190 · Donations	264.00	0.00	264.00	100.0%
40200 · Advertising Income				
40201 · Display Ad	16,909.90	19,002.75	-2,092.85	-11.0%
40202 · Classified Adv.	240.50	332.50	-92.00	-27.7%
Total 40200 · Advertising Income	17,150.40	19,335.25	-2,184.85	-11.3%
40300 · Inventory Sales				
40301 · V.P. Sale of Tips Manuals	260.00	260.00	0.00	0.0%
40302 · V.P. Sale of Inventory Items	211.50	224.50	-13.00	-5.8%
40303 · V.P. Sale of Creech Manuals	200.00	150.00	50.00	33.3%
40304 · V.P. Sale of Flyer Magazines	363.00	0.00	363.00	100.0%
40305 · V.P. Sale of Neubert Gear DVD	75.00	125.00	-50.00	-40.0%
40300 · Inventory Sales - Other	0.00	30.00	-30.00	-100.0%
Total 40300 · Inventory Sales	1,109.50	789.50	320.00	40.5%
40400 · Inv. Shipping & Handling Incom	197.14	181.40	15.74	8.7%
40600 · Interest Income				
40601 · Fifth Third/Money Market	2.54	4.93	-2.39	-48.5%
40602 · C.D. Interest	538.58	4,391.23	-3,852.65	-87.7%
40604 · Savings Account	1.29	8.34	-7.05	-84.5%
Total 40600 · Interest Income	542.41	4,404.50	-3,862.09	-87.7%
40900 · Convention Income	0.00	899.60	-899.60	-100.0%
41000 · Special Projects				
41002 · Sale of Killough Manuals	0.00	623.00	-623.00	-100.0%
Total 41000 · Special Projects	0.00	623.00	-623.00	-100.0%
Total Income	52,732.45	61,476.25	-8,743.80	-14.2%
Gross Profit	52,732.45	61,476.25	-8,743.80	-14.2%
Expense				
60000 · Flyer Magazine				
60001 · Editor	8,550.00	8,550.00	0.00	0.0%
60002 · Design & Printing	27,370.00	21,335.00	6,035.00	28.3%
60003 · Postage/Domestic	1,798.39	1,459.92	338.47	23.2%
60004 · Postage/ Canada	214.42	235.75	-21.33	-9.1%
60005 · Postage/International	1,639.68	1,140.09	499.59	43.8%
60006 · Flyer Advertising Commission	2,524.57	2,850.87	-326.30	-11.5%
60009 · Adv. Invoicing & Postage	583.91	692.34	-108.43	-15.7%
60011 · Freight	170.54	121.06	49.48	40.9%
60016 · Digital Edition	0.00	1,400.00	-1,400.00	-100.0%
60017 · Email Flyer Announcements	152.58	56.88	95.70	168.3%
Total 60000 · Flyer Magazine	43,004.09	37,841.91	5,162.18	13.6%
60100 · Village Press Mgmt Expense				
60101 · Monthly Managment	585.00	585.00	0.00	0.0%
60102 · Marketing				
601021 · New Member Kits	240.00	366.00	-126.00	-34.4%
601022 · FAA Promotional Mailings	320.60	414.00	-93.40	-22.6%
60102 · Marketing - Other	96.00	0.00	96.00	100.0%
Total 60102 · Marketing	656.60	780.00	-123.40	-15.8%
60105 · Fulfillment Mgmt Services	1,755.78	1,801.14	-45.36	-2.5%
60109 · Phone				
601091 · Phone Line	147.00	147.00	0.00	0.0%
601092 · Phone call charges	343.50	344.00	-0.50	-0.2%
Total 60109 · Phone	490.50	491.00	-0.50	-0.1%
60110 · Weekly Synchronization	660.00	660.00	0.00	0.0%
60111 · Classified Ad Processing	85.00	202.00	-117.00	-57.9%
60112 · Bank Deposit Processing	120.00	120.00	0.00	0.0%
60113 · Bookkeeping	720.00	600.00	120.00	20.0%
60114 · Postage	991.55	736.43	255.12	34.6%
60115 · Fulfillment/Admin Storage	108.75	146.25	-37.50	-25.6%
60116 · Remote Log In Fee	0.00	69.95	-69.95	-100.0%
60117 · Renewal Email Blast	90.96	92.22	-1.26	-1.4%
Total 60100 · Village Press Mgmt Expense	6,264.14	6,283.99	-19.85	-0.3%

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02/12/18

Accrual Basis

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

October through December 2015

	Oct - Dec 15	Oct - Dec 14	\$ Change	% Change
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	172.22	232.20	-59.98	-25.8%
60302 · Cost of Tips	245.63	124.60	121.03	97.1%
60304 · Cost of Creech Manual	80.55	71.60	8.95	12.5%
60305 · Storage	108.00	108.00	0.00	0.0%
60306 · Product Shipping and Handling	66.00	265.20	-199.20	-75.1%
60307 · Neubert Gear DVD	60.00	100.00	-40.00	-40.0%
Total 60300 · Cost of Items Sold	732.40	901.60	-169.20	-18.8%
62000 · Bank Charges				
62001 · Service Charges	0.00	2.00	-2.00	-100.0%
62002 · Credit Card Fees	257.11	226.81	30.30	13.4%
62003 · Pay Pal Fees	542.91	534.23	8.68	1.6%
Total 62000 · Bank Charges	800.02	763.04	36.98	4.9%
63000 · Insurance & Bonds				
63002 · D & O Insurance	1,312.00	1,312.00	0.00	0.0%
Total 63000 · Insurance & Bonds	1,312.00	1,312.00	0.00	0.0%
63400 · Events				
63401 · Oshkosh AirVenture				
634011 · Tent & Space	3,626.00	3,449.60	176.40	5.1%
Total 63401 · Oshkosh AirVenture	3,626.00	3,449.60	176.40	5.1%
Total 63400 · Events	3,626.00	3,449.60	176.40	5.1%
63500 · Special Expense				
63502 · Board Meeting Expense	0.00	715.82	-715.82	-100.0%
63507 · ICS Marketing Projects	479.44	0.00	479.44	100.0%
Total 63500 · Special Expense	479.44	715.82	-236.38	-33.0%
67000 · Web Site Operation				
67001 · Website General Operations	410.95	77.00	333.95	433.7%
Total 67000 · Web Site Operation	410.95	77.00	333.95	433.7%
69000 · Other Business Expense				
69001 · Misc. Business Expense	315.55	135.29	180.26	133.2%
69003 · Officer Administrative Expense	89.57	0.00	89.57	100.0%
Total 69000 · Other Business Expense	405.12	135.29	269.83	199.5%
Total Expense	57,034.16	51,480.25	5,553.91	10.8%
Net Income	-4,301.71	9,996.00	-14,297.71	-143.0%