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10/13/14

Accrual Basis

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Prev Year Comparison

January through September 2014

	Jan - Sep 14	Jan - Sep 13	\$ Change	% Change
Income				
40100 · Membership Income				
40106 · Deferred Membership Income Adj	107,342.00	111,887.00	-4,545.00	-4.1%
Total 40100 · Membership Income	107,342.00	111,887.00	-4,545.00	-4.1%
40190 · Donations				
40191 · CFF Donations from Members	632.00	911.00	-279.00	-30.6%
40193 · Donations to ICS	650.00	1,250.00	-600.00	-48.0%
Total 40190 · Donations	1,282.00	2,161.00	-879.00	-40.7%
40200 · Advertising Income				
40201 · Display Ad	58,726.75	53,123.30	5,603.45	10.6%
40202 · Classified Adv.	1,566.90	1,880.80	-313.90	-16.7%
Total 40200 · Advertising Income	60,293.65	55,004.10	5,289.55	9.6%
40300 · Inventory Sales				
40301 · V.P. Sale of Tips Manuals	650.00	960.00	-310.00	-32.3%
40302 · V.P. Sale of Inventory Items	2,418.50	3,223.10	-804.60	-25.0%
40303 · V.P. Sale of Creech Manuals	600.00	450.00	150.00	33.3%
40304 · V.P. Sale of Flyer Magazines	338.00	258.00	80.00	31.0%
40305 · V.P. Sale of Neubert Gear DVD	525.00	350.00	175.00	50.0%
Total 40300 · Inventory Sales	4,531.50	5,241.10	-709.60	-13.5%
40400 · Inv. Shipping & Handling Incom	514.58	844.72	-330.14	-39.1%
40600 · Interest Income				
40601 · Fifth Third/Money Market	16.62	9.28	7.34	79.1%
40602 · C.D. Interest	1,204.19	1,430.02	-225.83	-15.8%
40604 · Savings Account	57.49	13.94	43.55	312.4%
Total 40600 · Interest Income	1,278.30	1,453.24	-174.94	-12.0%
40900 · Convention Income	166.00	0.00	166.00	100.0%
41000 · Special Projects				
41002 · Sale of Killough Manuals	1,447.50	1,631.44	-183.94	-11.3%
Total 41000 · Special Projects	1,447.50	1,631.44	-183.94	-11.3%
42500 · Miscellaneous Income	0.00	7.02	-7.02	-100.0%
Total Income	176,855.53	178,229.62	-1,374.09	-0.8%
Gross Profit	176,855.53	178,229.62	-1,374.09	-0.8%
Expense				
60000 · Flyer Magazine				
60001 · Editor	25,650.00	25,650.00	0.00	0.0%
60002 · Design & Printing	83,220.00	84,770.00	-1,550.00	-1.8%
60003 · Postage/Domestic	6,842.51	6,905.75	-63.24	-0.9%
60004 · Postage/ Canada	652.76	888.12	-235.36	-26.5%
60005 · Postage/International	5,421.36	5,624.58	-203.22	-3.6%
60006 · Flyer Advertising Commission	8,812.78	7,971.32	841.46	10.6%
60009 · Adv. Invoicing & Postage	2,207.26	2,106.12	101.14	4.8%
60011 · Freight	498.02	522.64	-24.62	-4.7%
60015 · Technical Articles	0.00	300.00	-300.00	-100.0%
60016 · Digital Edition	1,900.00	0.00	1,900.00	100.0%
60017 · Email Flyer Announcements	492.75	0.00	492.75	100.0%
Total 60000 · Flyer Magazine	135,697.44	134,738.53	958.91	0.7%
60100 · Village Press Mgmt Expense				
60101 · Monthly Managment	6,480.36	1,755.00	4,725.36	269.3%
60102 · Marketing				
601021 · New Member Kits	966.00	786.00	180.00	22.9%
601022 · FAA Promotional Mailings	1,416.00	1,158.00	258.00	22.3%
Total 60102 · Marketing	2,382.00	1,944.00	438.00	22.5%
60103 · Other Printing	80.00	60.00	20.00	33.3%
60105 · Fulfillment Mgmt Services	782.28	5,698.08	-4,915.80	-86.3%
60109 · Phone				
601091 · Phone Line	441.00	441.00	0.00	0.0%
601092 · Phone call charges	1,761.50	1,786.50	-25.00	-1.4%
Total 60109 · Phone	2,202.50	2,227.50	-25.00	-1.1%
60110 · Weekly Synchronization	1,980.00	1,980.00	0.00	0.0%
60111 · Classified Ad Processing	515.00	542.00	-27.00	-5.0%
60112 · Bank Deposit Processing	360.00	360.00	0.00	0.0%
60113 · Bookkeeping	1,800.00	2,100.00	-300.00	-14.3%
60114 · Postage	2,180.27	2,729.07	-548.80	-20.1%
60115 · Fullfilment/Admin Storage	408.75	595.50	-186.75	-31.4%
60117 · Renewal Email Blast	412.83	0.00	412.83	100.0%
Total 60100 · Village Press Mgmt Expense	19,583.99	19,991.15	-407.16	-2.0%
60200 · Tribe Dues Rebates	4,642.00	4,635.00	7.00	0.2%
60250 · Member Donations				
60251 · CFF Donations	632.00	927.00	-295.00	-31.8%
Total 60250 · Member Donations	632.00	927.00	-295.00	-31.8%
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	2,107.63	2,755.21	-647.58	-23.5%
60302 · Cost of Tips	280.35	218.05	62.30	28.6%

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60304 · Cost of Creech Manual	159.03	77.87	81.16	104.2%
60305 · Storage	318.00	322.25	-4.25	-1.3%
60306 · Product Shipping and Handling	658.57	593.17	65.40	11.0%
60307 · Neubert Gear DVD	460.00	520.00	-60.00	-11.5%
Total 60300 · Cost of Items Sold	3,983.58	4,486.55	-502.97	-11.2%
62000 · Bank Charges				
62001 · Service Charges	33.00	15.50	17.50	112.9%
62002 · Credit Card Fees	1,124.86	956.04	168.82	17.7%
62003 · Pay Pal Fees	1,568.18	1,233.72	334.46	27.1%
Total 62000 · Bank Charges	2,726.04	2,205.26	520.78	23.6%
63000 · Insurance & Bonds				
63001 · Treasurer Bond	187.00	0.00	187.00	100.0%
Total 63000 · Insurance & Bonds	187.00	0.00	187.00	100.0%
63400 · Events				
63401 · Oshkosh AirVenture				
634011 · Tent & Space	1,471.05	1,261.20	209.85	16.6%
634012 · Marketing Materials	0.00	10.83	-10.83	-100.0%
634013 · Refreshments	92.39	91.74	0.65	0.7%
634014 · Misc	0.00	338.53	-338.53	-100.0%
Total 63401 · Oshkosh AirVenture	1,563.44	1,702.30	-138.86	-8.2%
Total 63400 · Events	1,563.44	1,702.30	-138.86	-8.2%
63500 · Special Expense				
63501 · Awards/Memorials	191.02	342.08	-151.06	-44.2%
63502 · Board Meeting Expense	136.56	592.48	-455.92	-77.0%
63505 · Tool Loan Program	0.00	-241.22	241.22	100.0%
63509 · Outgoing Presidents Gift	682.59	0.00	682.59	100.0%
63510 · President's Travel Expense	330.00	0.00	330.00	100.0%
Total 63500 · Special Expense	1,340.17	693.34	646.83	93.3%
67000 · Web Site Operation				
67001 · Website General Operations	286.20	0.00	286.20	100.0%
67002 · Website Consulunt	872.27	1,229.71	-357.44	-29.1%
Total 67000 · Web Site Operation	1,158.47	1,229.71	-71.24	-5.8%
69000 · Other Business Expense				
69001 · Misc. Business Expense	1,473.79	156.95	1,316.84	839.0%
69002 · Licenses & Fees	40.00	40.00	0.00	0.0%
69003 · Officer Administrative Expense	22.09	84.23	-62.14	-73.8%
69004 · Teleconference	150.00	0.00	150.00	100.0%
Total 69000 · Other Business Expense	1,685.88	281.18	1,404.70	499.6%
69700 · ICS Charitable Donations				
69701 · Donations to CFF	954.82	0.00	954.82	100.0%
Total 69700 · ICS Charitable Donations	954.82	0.00	954.82	100.0%
Total Expense	174,154.83	170,890.02	3,264.81	1.9%
Net Income	2,700.70	7,339.60	-4,638.90	-63.2%