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08/22/12

Accrual Basis

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss Budget vs. Actual

January through June 2012

	Jan - Jun 12	Budget	\$ Over Budget	% of Budget
Income				
40100 · Membership Income				
40101 · New Member Dues	146.00			
40102 · Membership income	83,426.00	75,800.00	7,626.00	110.1%
40106 · Deferred Membership Income Adj	-9,292.00			
Total 40100 · Membership Income	74,280.00	75,800.00	-1,520.00	98.0%
40190 · Donations from Members				
40191 · CFF Donations	537.00	750.00	-213.00	71.6%
Total 40190 · Donations from Members	537.00	750.00	-213.00	71.6%
40200 · Advertising Income				
40201 · Display Ad	36,305.70			
40202 · Classified Adv.	2,237.05			
40200 · Advertising Income - Other	0.00	43,500.00	-43,500.00	0.0%
Total 40200 · Advertising Income	38,542.75	43,500.00	-4,957.25	88.6%
40300 · Inventory Sales				
40301 · V.P. Sale of Tips Manuals	540.00			
40302 · V.P. Sale of Inventory Items	845.00			
40303 · V.P. Sale of Creech Manuals	375.00			
40304 · V.P. Sale of Flyer Magazines	693.00			
40300 · Inventory Sales - Other	0.00	2,502.00	-2,502.00	0.0%
Total 40300 · Inventory Sales	2,453.00	2,502.00	-49.00	98.0%
40400 · Inv. Shipping & Handling Incom	666.70			
40600 · Interest Income				
40601 · Fifth Third/Money Market	12.47			
40602 · C.D. Interest	1,556.33			
40600 · Interest Income - Other	0.00	2,502.00	-2,502.00	0.0%
Total 40600 · Interest Income	1,568.80	2,502.00	-933.20	62.7%
41000 · Special Projects				
41002 · Sale of Killough Manuals	1,703.00	996.00	707.00	171.0%
Total 41000 · Special Projects	1,703.00	996.00	707.00	171.0%
Total Income	119,751.25	126,050.00	-6,298.75	95.0%
Gross Profit	119,751.25	126,050.00	-6,298.75	95.0%
Expense				
60000 · Flyer Magazine				
60001 · Editor	19,600.00			
60002 · Design & Printing	64,050.00			
60003 · Postage/Domestic	5,429.30			
60004 · Postage/ Canada	564.31			
60005 · Postage/International	4,636.11			
60006 · Flyer Advertising Commission	7,261.25			
60007 · Managing Classified Ads	96.50			
60009 · Adv. Invoicing & Postage	1,904.88			
60011 · Freight	391.35			
60000 · Flyer Magazine - Other	0.00	90,000.00	-90,000.00	0.0%
Total 60000 · Flyer Magazine	103,933.70	90,000.00	13,933.70	115.5%
60100 · Village Press Mgmt Expense				
60101 · Monthly Managment	4,700.78			
60102 · Marketing				
601021 · New Member Kits	696.00			
601022 · FAA Promotional Mailings	906.00			
Total 60102 · Marketing	1,602.00			
60103 · Other Printing	895.00			
60107 · Mgmt - Admin item replacement/s	805.45			
60109 · Phone				
601091 · Phone Line	294.00			
601092 · Phone call charges	1,243.50			
Total 60109 · Phone	1,537.50			
60110 · Weekly Synchronization	2,200.00			
60111 · Classified Ad Processing	402.00			
60112 · Bank Deposit Processing	240.00			
60113 · Bookkeeping	1,862.07			
60114 · Postage	2,371.77			
60115 · Fulfilment/Admin Storage	435.00			
60100 · Village Press Mgmt Expense - Other	220.00	18,000.00	-17,780.00	1.2%
Total 60100 · Village Press Mgmt Expense	17,271.57	18,000.00	-728.43	96.0%
60200 · Tribe Dues Rebates	4,937.00	5,000.00	-63.00	98.7%
60250 · Member Donations				
60251 · CFF Donations	537.00	750.00	-213.00	71.6%
Total 60250 · Member Donations	537.00	750.00	-213.00	71.6%
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	1,041.78			
60302 · Cost of Tips	255.69			
60304 · Cost of Creech Manual	93.76			

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60305 · Storage	192.50			
60306 · Product Shipping and Handling	375.01			
60300 · Cost of Items Sold - Other	0.00	1,248.00	-1,248.00	0.0%
Total 60300 · Cost of Items Sold	1,958.74	1,248.00	710.74	157.0%
62000 · Bank Charges				
62001 · Service Charges	0.00			
62002 · Credit Card Fees	642.75			
62003 · Pay Pal Fees	875.30			
62000 · Bank Charges - Other	0.00	1,500.00	-1,500.00	0.0%
Total 62000 · Bank Charges	1,518.05	1,500.00	18.05	101.2%
63400 · Event Promotion				
63401 · Oshkosh AirVenture				
634011 · Tent & Space	1,201.20			
634012 · Marketing Materials	609.96			
Total 63401 · Oshkosh AirVenture	1,811.16			
Total 63400 · Event Promotion	1,811.16			
63500 · Special Expense				
63502 · Board Meeting Expense	200.00			
63500 · Special Expense - Other	0.00	1,500.00	-1,500.00	0.0%
Total 63500 · Special Expense	200.00	1,500.00	-1,300.00	13.3%
63600 · Tech Support Projects	0.00	3,000.00	-3,000.00	0.0%
64000 · Professional Expense				
64003 · Website Consultant	1,357.20			
64000 · Professional Expense - Other	0.00	4,999.98	-4,999.98	0.0%
Total 64000 · Professional Expense	1,357.20	4,999.98	-3,642.78	27.1%
66900 · Reconciliation Discrepancies	-50.00			
68000 · Bad Debts	0.00	1,000.02	-1,000.02	0.0%
69000 · Other Business Expense				
69001 · Misc. Business Expense	229.49			
69002 · Licenses & Fees	40.00			
69003 · Officer Administrative Expense	48.43			
69000 · Other Business Expense - Other	0.00	499.98	-499.98	0.0%
Total 69000 · Other Business Expense	317.92	499.98	-182.06	63.6%
69600 · Taxes				
69601 · Federal Income Tax	1,958.87			
Total 69600 · Taxes	1,958.87			
Total Expense	135,751.21	127,497.98	8,253.23	106.5%
Net Income	-15,999.96	-1,447.98	-14,551.98	1,105.0%