

INTERNATIONAL COMANCHE SOCIETY, INC.
Profit & Loss
October through December 2010

	<u>Oct - Dec 10</u>
Income	
40100 · Membership Income	
40101 · New Member Dues	-379.00
40101A · Spousal / New Members	-510.00
40102 · Membership income	134,403.39
40106 · Deferred Membership Income Adj	-96,332.39
Total 40100 · Membership Income	<u>37,182.00</u>
40190 · Donations from Members	
40191 · CFF Donations	275.00
40192 · Webco Defense Fund	121.50
Total 40190 · Donations from Members	<u>396.50</u>
40199 · CFF Grant/Oshkosh	4,500.00
40200 · Advertising Income	
40201 · Display Ad	20,113.05
40202 · Classified Adv.	481.40
Total 40200 · Advertising Income	<u>20,594.45</u>
40300 · Inventory Sales	
40301 · V.P. Sale of Tips Manuals	120.00
40302 · V.P. Sale of Inventory Items	493.00
40303 · V.P. Sale of Creech Manuals	125.00
40304 · V.P. Sale of Flyer Magazines	66.00
Total 40300 · Inventory Sales	<u>804.00</u>
40400 · Inv. Shipping & Handling Incom	384.12
40600 · Interest Income	
40601 · Fifth Third/Money Market	30.83
40602 · C.D. Interest	6,552.99
40604 · Savings Account	1.79
Total 40600 · Interest Income	<u>6,585.61</u>
40900 · Convention Income	783.31
41000 · Special Projects	
41002 · Sale of Killough Manuals	1,084.50
Total 41000 · Special Projects	<u>1,084.50</u>
Total Income	<u>72,314.49</u>
Gross Profit	<u>72,314.49</u>
Expense	
60000 · Flyer Magazine	
60001 · Editor	8,400.00
60002 · Design & Printing	27,600.00
60003 · Postage/Domestic	804.55
60004 · Postage/ Canada	1,356.44
60005 · Postage/International	1,756.26
60006 · Flyer Advertising Commission	3,221.63
60009 · Adv. Invoicing & Postage	817.90
60000 · Flyer Magazine - Other	247.25
Total 60000 · Flyer Magazine	<u>44,204.03</u>
60100 · Village Press Mgmt Expense	
60101 · Monthly Managment	4,574.13
60105 · Fulfillment Mgmt Services	2,809.25
Total 60100 · Village Press Mgmt Expense	<u>7,383.38</u>
60200 · Tribe Dues Rebates	
60211 · Previous Yr rebates	180.00
60212 · Current Tribe Rebates	5,136.00
Total 60200 · Tribe Dues Rebates	<u>5,316.00</u>
60250 · Member Donations	
60251 · CFF Donations	300.00
60253 · Webco Defense Fund Donations	7,071.58

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Accrual Basis

INTERNATIONAL COMANCHE SOCIETY, INC.

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Total 60250 · Member Donations	7,371.58
60300 · Cost of Items Sold	
60301 · Inventory Items Cost	686.66
60302 · Cost of Tips	38.00
60304 · Cost of Creech Manual	29.30
Total 60300 · Cost of Items Sold	753.96
62000 · Bank Charges	
62001 · Service Charges	0.00
62002 · Credit Card Fees	285.90
62003 · Pay Pal Fees	398.53
62004 · NSF Checks & Charges	0.00
Total 62000 · Bank Charges	684.43
63000 · Insurance & Bonds	
63002 · D & O Insurance	187.00
Total 63000 · Insurance & Bonds	187.00
63400 · Event Promotion	
63403 · 2011 Sun & Fun Fly-in / expo	564.13
63404 · Convention Handooks	414.47
Total 63400 · Event Promotion	978.60
63500 · Special Expense	
63502 · Board Meeting Expense	587.15
63507 · ICS Marketing Projects	2,302.65
Total 63500 · Special Expense	2,889.80
64000 · Professional Expense	
64003 · Website Consulatant	1,175.00
Total 64000 · Professional Expense	1,175.00
69000 · Other Business Expense	
69001 · Misc. Business Expense	71.17
Total 69000 · Other Business Expense	71.17
Total Expense	71,014.95
Net Income	1,299.54