

INTERNATIONAL COMANCHE SOCIETY, INC.

Profit & Loss

January through December 2010

	Jan - Dec 10
Income	
40100 · Membership Income	
40101 · New Member Dues	0.00
40101A · Spousal / New Members	0.00
40102 · Membership Income	160,026.74
40102A · Spousal/ Membership Renewals	0.00
40106 · Deferred Membership Income Adj	-96,332.39
Total 40100 · Membership Income	63,694.35
40190 · Donations from Members	
40191 · CFF Donations	1,282.00
40192 · Webco Defense Fund	7,071.58
Total 40190 · Donations from Members	8,353.58
40199 · CFF Grant/Oshkosh	4,500.00
40200 · Advertising Income	
40201 · Display Ad	86,423.66
40202 · Classified Adv.	4,827.80
Total 40200 · Advertising Income	91,251.46
40300 · Inventory Sales	
40301 · V.P. Sale of Tips Manuals	780.00
40302 · V.P. Sale of Inventory Items	2,889.00
40303 · V.P. Sale of Creech Manuals	1,150.00
40304 · V.P. Sale of Flyer Magazines	299.81
Total 40300 · Inventory Sales	5,118.81
40400 · Inv. Shipping & Handling Incom	1,284.36
40600 · Interest Income	
40601 · Fifth Third/Money Market	31.69
40602 · C.D. Interest	6,770.40
40604 · Savings Account	7.10
Total 40600 · Interest Income	6,809.19
40900 · Convention Income	783.31
41000 · Special Projects	
41002 · Sale of Killough Manuals	2,515.00
Total 41000 · Special Projects	2,515.00
42500 · Miscellaneous Income	-40.00
Total Income	184,270.06
Gross Profit	184,270.06
Expense	
60000 · Flyer/Village Press	
60001 · Editor	33,100.00
60002 · Design & Printing	111,240.00
60003 · Postage/Domestic	8,835.30
60004 · Postage/ Canada	2,589.27
60005 · Postage/International	7,350.23
60006 · Flyer Advertising Commission	12,955.19
60009 · Adv. Invoicing & Postage	3,750.84
60000 · Flyer/Village Press - Other	247.25
Total 60000 · Flyer/Village Press	180,068.08
60100 · Village Press Mgmt Expense	
60101 · Monthly Managment	27,949.85
60105 · Fulfillment Mgmt Services	4,890.65
Total 60100 · Village Press Mgmt Expense	32,840.50
60200 · Tribe Dues Rebates	
60211 · Previous Yr rebates	180.00
60212 · Current Tribe Rebates	5,136.00
Total 60200 · Tribe Dues Rebates	5,316.00

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Accrual Basis

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60250 · Member Donations	
60251 · CFF Donations	1,307.00
60253 · Webco Defense Fund Donations	7,071.58
Total 60250 · Member Donations	8,378.58
60290 · New Member Costs-Patches,Decals	50.94
60300 · Cost of Items for Sale	
60301 · Inventory Items Cost	2,052.64
60302 · Cost of Tips	228.00
60304 · Cost of Creech Manual	475.77
Total 60300 · Cost of Items for Sale	2,756.41
62000 · Bank Charges	
62001 · Service Charges	50.31
62002 · Credit Card Charges	1,255.09
62003 · Pay Pal Fees	1,616.18
62004 · NSF Checks & Charges	0.00
Total 62000 · Bank Charges	2,921.58
63000 · Insurance & Bonds	
63002 · D & O Insurance	1,346.00
Total 63000 · Insurance & Bonds	1,346.00
63400 · Event Promotion	
63401 · 2010 Oshkosh Venture Air Fly-in	4,464.16
63402 · 2010 Sun & Fun Fly-In/expo	3,109.36
63403 · 2011 Sun & Fun Fly-in / expo	2,234.13
63404 · Convention Handooks	414.47
Total 63400 · Event Promotion	10,222.12
63500 · Special Expense	
63501 · Awards/Memorials	275.74
63502 · Board Meeting Expense	1,084.49
63504 · Ballot Printing	826.00
63507 · ICS Marketing Projects	2,302.65
63510 · President's Travel Expense	1,000.00
Total 63500 · Special Expense	5,488.88
63600 · Tech Support Projects	
63601 · Aging Aircraft	2,019.81
Total 63600 · Tech Support Projects	2,019.81
64000 · Professional Expense	
64001 · Accountant	620.00
64003 · Website Consulatant	5,368.13
Total 64000 · Professional Expense	5,988.13
69000 · Other Business Expense	
69001 · Misc. Business Expense	115.85
69002 · Licenses & Fees	40.00
69003 · Office Expense	1,150.22
Total 69000 · Other Business Expense	1,306.07
69700 · ICS Charitable Donations	
69702 · ICS Other Donations	120.00
Total 69700 · ICS Charitable Donations	120.00
Total Expense	258,823.10
Net Income	-74,553.04