

INTERNATIONAL COMANCHE SOCIETY, INC.

Minutes for the

Spring Board Meeting - April 28, 2012

SUNSET STATION CASINO, HENDERSON, NV

Zach Grant, ICS President, called the meeting to order at 8:42 A.M. on Saturday, April 28, 2012.

1. Roll Call

Zach asked Secretary Peggy Harmon to conduct the roll call of the Board of Directors.

Officers:

President	Zach Grant
Vice President	Bob Cretney
Secretary	Peggy Harmon
Treasurer	Pat Donovan

Past President	Bernie Mazurek (via Skype)
CFF President	Lorne Harmon (non-voting)

Tribe Chiefs/Tribe Representatives:

Tribe Chief/SE	Patti Littwin (via Skype)
Tribe Chief/NE	Pete Morse (via Skype)
Tribe Rep/NC	Dave Fitzgerald
Tribe Rep/SW	Scott Myers
Tribe Rep/NW	Don Nelson
Tribe Rep/SC	Tim Talley
Tribe Chief//WCanada	Ken Mori
Tribe Rep/Europe	Monica Rehkopf (via Skype)

Absent:

Tribe Chief/MS	Lester J. Breckenridge
Tribe Chief/ECanada	Stewart Campbell
Tribe Chief/SAfrica	Russell Knowles
Tribe Chief/Australia	John Moore

ICS Member Guests: Shirley Nelson (NW); Mike and Paula Foster (SC); Ena Mori (WCanada); Sally Williams (via Skype); Hans Neubert (SW); and Jeff Aryan (SW).

Quorum: Fourteen Board members were present, and the President declared a quorum with thirteen (13) voting members present.

2. Introduction of Board Members & Guests

Zach Grant welcomed the Board members and guests, and asked each to introduce

themselves and state their office and/or tribe name.

3. Acceptance of the Agenda

Zach Grant called for a motion to accept the agenda.

Motion: Don Nelson made the motion to accept the Agenda; Tim Talley seconded; motion carried unanimously.

4. President's Opening Remarks

Zach Grant said he would make his remarks very short; that there was much in the works; there were some challenges on the website and will let Dave Fitzgerald comment on that; and that he looks forward to an efficient use of time in our meeting.

OLD BUSINESS

5. 2012 FBM/Special Board Meeting Minutes

Zach Grant asked Secretary Peggy Harmon to verify that the Minutes for 1) Fall Board Meeting 2011, 2) Special Electronic Meeting of December 21, 2011, and 3) TeamSpeak Electronic Board Meeting of February 18, 2012, were posted on the web. She said they were, and she passed around a copy of each for review.

Motion: Don Nelson made a motion that the minutes from the three Board Meetings be approved; Lorne Harmon seconded; motion carried unanimously.

6. Treasurer's Report (Update since 2011 FBM)

Zach Grant asked Treasurer Pat Donovan to give his Treasurer's Report. Pat began by stating the report is posted on the website. He then went over the Profit & Loss Statement for January through December 2011, which showed a net income of \$17,161.46. He again reiterated the fact that he has added some new categories in his bookkeeping method which he hopes will better show our income/expenses. He said that we are still addressing the problem of about \$12,000 in arrears from advertisers, and if this income is not paid, it will be written off as bad debt. The results were \$242,766.30 in income.

Pat continued to the Expenses, He has now broken out the Village Press (VP) management expense in detail. There were questions from the Board about VP expenses versus income. Pat said we are now producing less magazines. He also explained Expense category 60100, VP Mgmt. Expense, as well as why we gave the Comanche Flyer Foundation (CFF) a \$7,000 donation (category 69701) in 2011--the need to offset an income tax bill of \$7,000.

Pat then proceeded to the Balance Sheet as of December 31, 2011. ICS has assets of

\$255,917 and Liabilities/Equity of \$255,917. There followed discussion on our 1) CDs and interest rates; 2) comparison to prior years; and 3) the fact that we are not trying to make a large profit, but rather to provide service to our members and still have a safety net for possible future downtrends in the economy. Pat said he feels this year will be a break-even year, and then maybe in the following year changes may be necessary.

Motion: Bob Cretney made a motion that we accept the Treasurer's Reports as presented; Dave Fitzgerald seconded; motion carried unanimously.

7. NE Tribe Convention Progress/Budget Report

Zach Grant asked Pete Morse to give subject report. Pete said he had emailed the report to everyone. He said seventeen (17) people have registered thus far via the website; that they had no vendors as yet; that a total of 300 nights of hotel rooms is anticipated. There were questions from the Board about the registration process that Pete was able to clarify.

(Pete's Skype connection was interrupted. While waiting for reconnection, Shirley Nelson asked to give her report on the 2013 ICS Convention to be hosted by the Northwest Tribe.) Shirley said they are planning a cruise, and are working with the same agent that planned the cruise for the South Central Tribe. The cruise will be from Sunday to Sunday; the ICS meetings will take place prior to departure; and July was chosen in order that members with children might take advantage.

Pete Morse reconnected and continued with his report. He explained the ease of getting around Baltimore's harbor, thus eliminating a need for a rental car; that they will have a couple of vans on call to transfer members to/from Martin State Airport; that if you do rent a car, they have a special parking rate of \$15/day; went over the agenda (which is on our website in pdf); that they are soliciting AOPA as a possible vendor and hope that Craig Fuller will attend; and plan to offer the "Pilot Companion" ground school which works through all the phases of a flight. He encouraged everyone to get registered and keep abreast via the website.

Break: 10:05 A.M. - 10:10 A.M.

8. Bylaws and Standing Rules Committee

Zach Grant asked Don Nelson for his report. Don said there had been no proposed changes to either, but that if we are to continue with electronic voting, we need to re-read the Bylaws and make sure we do not need a change.

9. Professional Conduct Language Discussion/Vote

Zach Grant said he would like this issue to be resolved at this meeting, and turned it over to Bob Cretney. Bob said the committee had decided to leave the Code of Ethics as proposed and to add a Standards Committee consisting of the President, Vice President, Secretary and Treasurer and the Tribe Chief of the tribe involved and leave it to the

discretion of this committee as to how to handle a problem. (Secretary's note: No action was taken on Bob Cretney's proposed Standards Committee.) Bob asked committee member Pete Morse to comment. Pete said this Code of Ethics is not intended as a "club"; it is a guideline only. The Board called for clarification and re-wording.

There followed extensive discussion on this issue.

Motion: Pat Donovan made a motion to have the revised Code of Ethics, a. through e., as emailed out to those on Skype (during the meeting), put on a ballot for vote of the membership; Tim Talley seconded the motion. There was discussion as to whether it is really a Code of Ethics or Conduct. It was decided to amend the title of the proposed Section 3 to "Conduct and Ethics".

Amended Motion: Pat Donovan amended his motion to add "and retitle Section 3 to Conduct and Ethics"; Tim Talley seconded the amendment to the motion. Zach Grant called for any discussion, and there was none. Zach called for an oral vote. There were nine (9) yeas and three (3) nays; the motion passed.

Proposed Addition to Article I, Mission and Vision:

Section 3. Conduct and Ethics

ICS Members:

- a. Are encouraged to participate in ICS activities and committees.
- b. Should encourage both ICS and non-ICS members to associate with ICS.
- c. Shall refuse to knowingly provide or pass on false information.
- d. Shall give thoughtful consideration to the comments of other members.
- e. Shall conduct themselves with proper decorum as emissaries of ICS.

Zach Grant then called for a lunch break at 11:20 A.M.

Reconvened at 12:34 P.M.

10. IT Committee Report

Zach Grant called upon Dave Fitzgerald for his report. Dave gave his Communications Report on the Website. He explained 1) how serious the website attack was that shut down the website; 2) the photo page is back up and running; 3) that the new ICS voting page is up and contains built-in securities; 4) that we will make arrangements for voting by those without computers; and 5) this new process will save \$900 over paper voting, as well as a lot of hours by our volunteers. He gave the Board an opportunity to try out the new procedure via demo, as well as allowed for much discussion. Zach said there will be an article concerning this whole process in the Flyer. Sally Williams said she feels the Elections Chair should be the person named to assist someone in voting who does not have a computer.

Motion: Lorne Harmon made a motion to accept the electronic voting system as made and presented by Dave Fitzgerald in place of the paper ballot as authorized in Article VIII, Section 9 of the Bylaws; that if a member is unable to vote by computer, the member is to contact the Elections Committee Chair to register their vote; and to be effective with the 2012 annual voting of members; Pat Donovan seconded. There being no further discussion, the vote was called, and the motion carried unanimously.

Dave Fitzgerald then continued his report with the development of the Tribe Chief E-mailer on the website (in testing) and explained that after considering the constant change of tribe officers, he will be going in the direction of a generic page for the tribes. He said he continuously works to instill practices that will lighten the load of the web master, yet his work load increases each time a web browser updates. Both Dave and Pete Morse agreed that the convention registration on line is going very well. Dave also mentioned that we have our first paying customer for advertising on the website's "rolling page".

11. ICS Airworthiness and Technical Committee Report

Dave Fitzgerald also gave this report. He said the FAA wants further testing on the Australian stabilator horn before they will approve it, and they say the Australians are not responding. Dave explained his opinion that the reluctance by the Australians comes down to a money issue. After a question about the AD, Dave asked Hans Neubert (guest) to comment. Hans said it is his speculation that the FAA does not have enough data to enforce a large AD; he thinks that the singles can expect a one-time inspection only in an AD, and if you have already done it properly, that this will be sufficient. There was discussion. Dave then reported on the current FAA discussion and the action being taken by us concerning the inspection method for the wing root of our Comanches. Cliff Wilewski has volunteered to assist in this matter. Dave feels this will get us ahead of this problem. Hans commented that this came about because the wing came off (separating in board of the fuselage) of a high-time, mostly low-altitude twin, probably not well-maintained, that went down in a remote drug area of Peru, which doesn't allow for recovery or easy inspection by the FAA. The FAA is taking a close look at this to see if there is an inherent problem or if it was just related to bad maintenance.

NEW BUSINESS

12. Webmaster/Website Reimbursement

Zach Grant opened the subject for discussion, and Dave Fitzgerald said he understands the concern, but that he now would like to pass on this idea and use just the budget he has to get outside help to take some of the load off. Don Nelson said he feels Dave should be encouraged to use more of the budget and get more help as he sees fit. Everyone agreed.

13. Airshow Participation Plans (Oshkosh)

Zach Grant asked Dave Fitzgerald to give a report, and Dave said they have new things

planned for Oshkosh, including a new site closer to the line, new banners, etc. He added that several speakers are lined up, but more are needed. Pat Donovan, who is helping Dave, said they need assistance in the tent staffing. There was discussion about the amount of ICS-specific items (hats, caps, shirts, etc.) needed for sale and the logistics of picking up and returning such items to VP. Regarding the number of daily/weekly passes, it was decided that we would be talking about this and other details in a later TeamSpeak meeting before the event.

14. Marketing Chair/Committee

Zach Grant stated that for now VP is doing our marketing with Pat Donovan as Treasurer acting as the de facto contract administrator with VP, and with he, Zach, as a back-up. He further suggested that we not do away with the Marketing Chair, but leave it open until if and when it is necessary to have one. Lorne Harmon asked if we were satisfied with VP's marketing? Zach said he didn't feel we could do any better doing our own, considering it would be a volunteer effort. Bob Cretney suggested placing ads for membership in flying magazines for a few months to see if it brings in brand new members, not expired members. The discussion led to Zach asking Pat Donovan to report on the recent suggestion by VP that they send out "welcome back" mailing/promotion packages. It would cost about \$900 to send approximately 850 packages, and we could expect to get about a 5% positive response. After discussion, it was decided to first go forward with this program before trying any magazine ads.

15. Nominating Committee

Zach Grant said there was a complete slate, except for the Secretary's position. He asked if anyone had any ideas of someone from their tribe for this position, to please let him know since the slate must be published in the July Flyer. There was discussion about how we could operate if we do not get the position filled. It was agreed that one could be appointed at each meeting. Bernie Mazurek read the Bylaw concerning the Secretary's position. Don Nelson said traditionally the slate and all issues for the ballot are approved at the SBM, then also interjected that he thought we had to have a budget approved by the Board at the SBM to send on to the membership. Bernie Mazurek said the latter is correct. Pat Donovan said the budget was not ready due to the fact that he had been using some incorrect numbers, but he would distribute it next week on the website's Private Board page. Pat then verified that Article VIII does not address the issue of the slate being presented at the SBM, it just states that the close of nominations must occur 90 days prior to the General Meeting. Zach verified that everything will be published in the July Flyer.

OTHER NEW BUSINESS

Zach Grant called for any other new business, and Lorne Harmon asked to speak on the issue of obtaining more articles for the magazine. He referred to the magazine for Bonanza pilots and Sport Pilot, and questioned as to whether articles in those magazines might be obtained or available for the Flyer. He stated that he believed that it would be

reasonable for CFF to pay for such articles and asked that ICS do the footwork to see if they were available. There was discussion about copyright issues. Zach said he had already obtained one such article free, and was looking into some others for free that are germane to all airplanes. Tim Talley showed everyone a "Safety Review" on the Comanche put out by AOPA that might be something we could publish in our magazine. Bob Cretney thought Piper's magazine might be another source, and several Board members thought ICS should consider advertising in this magazine to seek new Society members.

On another matter, Lorne suggested that we write a resolution of recognition of Bill Creech's service to ICS. Everyone agreed, and asked Lorne to write it.

Zach Grant asked if there were any other new business, and there being none, said guest Hans Neubert wanted to throw out some ideas for consideration. Hans presented his opinion of why there is a membership drop and what he felt would increase the numbers. He felt that one of the answers would be to provide free maintenance seminar road shows. He feels there has been a rash of maintenance problems and sometimes the only answer to these problems is "owner-produced" parts, and that ICS needs to take a more proactive stance. He also feels that until ICS recognizes the problems of our aging aircraft, states where it is headed, and what are the member benefits, it cannot reach former members.

Discussion occurred on the issues Hans raised, and one of the conclusions reached was that a DER should be recruited that would deal specifically with Comanches. Zach said if ICS were to obtain these services from a DER, it would be a valuable asset and one which could be used to sell to non members. Don Nelson reminded everyone that ICS has previously discussed and agreed to not own any STCs. There was further discussion about "owner-produced" parts and steering rollers was mentioned by Hans as an example of such a part. It was also acknowledged that these rollers are currently available through Webco. Pat Donovan reminded everyone that ICS has \$6,000 budgeted for technical support.

Motion: There being no further business, Bob Cretney made a motion that we adjourn the meeting; Dave Fitzgerald seconded the motion; motion carried unanimously.

Meeting adjourned at 3:26 P.M.

Respectfully submitted,
Peggy S. Harmon
ICS Secretary

5/26/2012

