

INTERNATIONAL COMANCHE SOCIETY, INC.

Minutes for the  
Spring Board Meeting - March 27, 2011  
Springhill Suites by Marriott, Orlando, Florida

Bernie Mazurek, ICS President, called the meeting to order at 9:05 A.M. on Sunday, March 17, 2011, in the meeting room of the Springhill Suites by Marriott Hotel, Orlando, Florida.

1. Roll Call

Bernie welcomed everyone and asked Secretary Peggy Harmon to conduct the roll call of Board Officers and Board Tribe Chiefs and/or Representatives.

Board Officers:	President	Bernie Mazurek
	Vice President	Dick Kuszyk - via Skype
	Secretary	Peggy Harmon
	Treasurer	Don Nelson
	CFF President	Lorne Harmon (non-voting)

Board Tribe Chiefs/ Tribe Representatives	Tribe Chief/MS	John Johnson - via Skype
	Tribe Chief/SE	Sally Williams
	Tribe Rep/NW	Shirley Nelson
	Tribe Chief/SC	Bob Cretney
	Tribe Chief/NE	Pete Morse - via Skype

Absent Tribe Chiefs/ Representatives	Tribe Rep/SW	Mike Foster
	Tribe Chief/NC	Jerry Jesion
	Tribe Chief/ECan	Stewart Campbell
	Tribe Chief/WCan	Dean Harvey
	Tribe Chief/Eur	Ben Ayalon
	Tribe Chief/Aus	Ian Thomson
	Tribe Chief/SAfrica	Russell Knowles

ICS Member Guests: Monica Rehkopf, Friedrich Rehkopf, Doris Click, Dave Pyle, Jenny Buttle, Zach Grant, Dave Fitzgerald (via Skype), and Patrick Donovan (via Skype).  
Late arrivals: Charles and Sarah Liller.

Quorum: Ten Board members were present, and Bernie Mazurek declared a quorum with nine (9) voting members present.

2. Acceptance of Agenda

Bernie Mazurek called for an acceptance of the agenda as presented.

**Motion** - Shirley Nelson made a motion that we accept the Spring Board Meeting Agenda as presented; Sally Williams seconded the motion; motion carried unanimously.

3. **President's Opening Remarks** - Bernie asked that guests introduce themselves around the room, and he followed the introductions with a special welcome to the members coming from Germany and England.

### **Old Business:**

5. **2010 Fall Board Meeting Minutes** - Bernie asked for any further corrections to these minutes; there being none, he called for a motion of approval.

**Motion** - Sally Williams made a motion that we accept the 2010 Fall Board Minutes as posted on the ICS website; Shirley Nelson seconded the motion; motion carried unanimously.

6. **Treasurer's Report** - Bernie asked Don Nelson to give his Preliminary Treasurer's Report. Don stated that this report was not finalized and explained that after we turned the financial accounting over to Village Press (VP) during the middle of 2010, the process was greatly slowed due to the serious illness of the VP person in charge; that this person however is rapidly recuperating, and things are improving. He added that at the same time, ICS is beginning a new income classification to defer income until it is earned; for instance, dues are broken up into twelfths, and only 1/12th is entered in the present year, etc. At this time, Don said he expects ICS to end up even at the end of this year, except for the deferred income; also, at the same time while we are losing members, we are also cutting expenses; that the bottom line is, financially we are still doing well. He concluded by saying that the slight increase in dues will help, as will the change in accounting method, and then opened the floor to questions.

Monica Rehkopf asked what the cost was for VP taking over the finances (accounting), and Don replied that it was \$300 per month. David Pyle asked if the report included current member numbers? Don said it was 2,286 current members, and this was in the report. Lorne asked about the \$75,000 net income loss, and both Don and Shirley Nelson gave explanations. Lorne Harmon replied that, for the record then, actual profit/loss wouldn't change, it is just a bookkeeping adjustment, and both Shirley and Don agreed. Patrick Donovan asked if Quick Books is really the program we want to use? Shirley Nelson said yes, and explained why it was best in spite of this glitch.

A lengthy discussion followed on how to explain to the membership how this change in accounting practice created an inaccurate loss during the first year, when to notify, and where to place such notification. The decision was to put an explanation on the website for immediate notification, in the Flyer (two months' lag time), and a letter to the Tribe Chiefs for inclusion in their tribe newsletters.

In responding to questions from the Board about this change, Don Nelson stated VP has officially taken over the accounting; we have a contract; it is a trial period; and it costs us \$300 a month. Shirley Nelson added that we are consistently adding requests for services, so it may be more in the future. Bernie Mazurek asked Don to compose the proper explanation and send it to him for placement on the tribe email.

**Motion** - Shirley Nelson motioned that we accept the Preliminary Treasurer's Report as presented; Bob Cretney seconded the motion; motion carried unanimously.

**2012 ICS Budget Proposal:** Don Nelson said it is a smaller budget in income and expenses; it is balanced, but may not end up that way; he has cut out a lot of the fat; reduced professional expenses; and that in 2010, we spent less than budgeted. Dick Kuszyk asked why the decrease in "Insurance & Bonds", and Don replied the cost came down. Sally Williams asked what was "Special Expense"? Don replied that a big part of it was for marketing. Bernie Mazurek asked where was money for Oshkosh and Sun 'n Fun? Don said it is under #63500 (Special Expense). Dave Fitzgerald reminded everyone that CFF reimbursed ICS for some of this last year. Shirley Nelson commented that we hadn't asked for funds on this for next year, and Lorne Harmon agreed that CFF had not had any requests. Shirley asked will we do Oshkosh next year, and Don said he did not know. Bernie asked if the proposal was flexible, and Don replied no, that the Board needs to vote on it. Bernie then asked if we wanted to add monies for Oshkosh and Sun 'n Fun? Zack Grant asked if we could bump up Technical Support projects and group it together with Oshkosh and Sun 'n Fun? Lorne asked if we were satisfied that we are getting a reasonable return on Oshkosh and Sun 'n Fun? Don Nelson replied that from a dollars sense, the answer is no, but from public relations, yes. He also said he feels the money is better spent at Oshkosh. Dick agreed that Oshkosh is the priority, but that Sun 'n Fun is a marketing tool and would like to see it left in. He then questioned whether the tribe rebates are necessary; that if we ended them, we could do Sun 'n Fun. Don said they were originally started so the tribes would have a little money and wondered how the Tribe Chiefs would feel about ending them? Discussion ensued about how much tribes received. Sally said we should reduce the size of the space at Sun 'n Fun since a lot less people attend it, and it's mainly used just for hospitality, but that we still need to keep the ICS name there. Shirley said she didn't think the tribes really needed the rebate money and would rather see it spent by ICS. Don said we needed to bring that up at the next Board meeting. Bernie asked for a possible motion to suspend the rebates, but Don said he felt we should think about it and then go to the Tribe Chiefs. Bernie said he did not object to that, but if it happened, it should be done on a trial basis, limited to a year, and make it an annual renewal thereafter. Discussion ensued about the European rebates.

Dick Kuszyk brought up flying reimbursements for Tribe Chief attendance at meetings. Lorne Harmon said the Southwest Tribe reimburses a certain amount for a Tribe Chief's or Tribe Rep's attendance at Board meetings, but some do not take it. Don Nelson said the Northwest Tribe contributes up to \$450 toward their attendance. Sally Williams said everyone is feeling the economic pressure, and that their tribe only gives a couple of

hundred dollars, but felt they would agree to giving it to support Sun 'n Fun. Bernie Mazurek said Tribe Chiefs should discuss this with their tribes before the next meeting.

**Motion** - Sally Williams made a motion to approve the 2012 ICS Budget Proposal as presented; Bob Cretney seconded the motion; motion carried unanimously.

#### 7. Off Shore Flyer Postage Reduction/Electronic Flyer/Survey Results

Bernie Mazurek read the results of Ben Ayalon's survey in Europe as to whether an electronic or printed magazine was preferred. The report said out of 117 European Tribe members, only 43 responded to his request with 55.8% of those wanting the printed Comanche Flyer and 44.2% favoring the electronic edition.

Dick Kuszyk commented on the survey, then added that the first-class organization, NRA, had tried going electronic, but had not offered a dues decrease for electronic copy; they just stated that the cost of hard copy is rising; that they, as we, also understand that there is growing interest in electronic copy, especially from younger members. Shirley Nelson was concerned that VP might not want to do it if we cut down too much on publishing costs. Pete Morse said they had discussed this at a recent fly-in and found that everyone thought the magazine was a good thing; that it goes down the line to more than one person, whereas email goes to only one person. Dick said the NRA and AOPA says younger members are going electronic, so there is a need for it and there is the potential savings. David Pyle felt if we reduced publication of the Flyer, we would lose the interest of VP as a partner. Dick said he understood that, but that ICS is in the business also, and the overall majority wants hard copy; but if we can reduce it by 15%, he still does not believe it will reduce our advertising income. Both John Johnson and Zack Grant still wished to know if AOPA and NRA also reduced their dues.

Bernie Mazurek suggested a committee or group of individuals to work on this. In response to Dick Kuszyk questioning what the savings would be, Don Nelson replied that we've been talking about this for two years now; that we used to print a larger number of magazines; and 500 fewer magazines is only a savings of \$1,500. Dick said he would like to see the numbers. Don said we already offer the Flyer on our website, but it's not truly a magazine; that at the same time, we need to work at exploring with VP revenue options on this issue. Further discussion suggested we explore this option in our Tribe Chief newsletters and on the web. Bernie then stated we will defer this matter to the Fall Board Meeting with feedback.

#### 8. 2010 ICS San Diego Convention Final Report

#### 9. Convention Committee Report

#### 10. 2012 ICS Convention Status

Bernie Mazurek asked for final figures on the San Diego Convention. Sally Williams said we received the convention report for San Diego via email on 3/18/11, with a net profit of \$1,175 and ICS received two-thirds of the profit, or \$783, receipts were \$41,596 and expenses were \$40,421. She read Mike Foster's suggestions for future convention

planning, and added what she has personally discovered in planning the 2011 convention. Sally then gave a report on the new type registrations they will be offering at Savannah, and added that the bottom line would still be volunteers. Shirley Nelson said she heard from several Southwest Tribe members that they never heard about the need for volunteers at San Diego. Lorne Harmon, having helped at San Diego, clarified the issues: We clearly asked for volunteers, that numbers were low due to either the economy or people just not wanting to go -- in other words the Board needs to consider this -- 85 plus attendees is a problem. David Pyle said with conventions being either on the East Coast or West Coast, people therefore had to look at more expense to attend. Shirley clarified this would occur in the next couple of conventions because a recently restructured tribe that was scheduled to host could not do so, and added that if people follow the new ICS Convention Handbook, they will have a successful convention. Lorne said we still need to find out why we had such lack of attendance at San Diego. Zack Grant said age demographics is affecting this; the next generation of Comanche owners are not coming to conventions. Monica Rehkopf agreed. Zack said Dayton was an aberration due to the draw and the location; that maybe the convention model has not outlived its usefulness, but we need to change. Shirley disagreed. Lorne thinks Savannah will answer a lot of questions, but said we still need to know what caused San Diego's low numbers, and why did we not get European attendees? Jenny Buttle (from England) explained why they didn't attend. Lorne said if Savannah goes back to a larger number, then the Southwest Tribe will know they based it on the site of San Diego and only got 85.

There was discussion on the possibility that September was not a good month, that using "package deals" in planning might not be as good as "pick and choose", that not breaking down the value received on the registration form for San Diego had effect; that the cost eliminates some people; and that conventions seemed to have become "groups of friends" getting together. Shirley Nelson said the Northeast will have their convention from Wednesday to Sunday, and Lorne Harmon thought this may be one of the ways to change things, reducing the length to make it affordable and making activities optional.

There followed discussion about combining Oshkosh and Sun 'n Fun with our conventions, which would mean more ICS people to help.

Sally Williams then gave her report on the upcoming Savannah, Georgia convention, 8/30 to 9/4/2011: 1) explained why they chose dates close to Labor Day; 2) explained the new types of registrations--Junior registration for young people, ala carte registration, and Friday/ Saturday registration; 3) Friday will be Vendor's Day; 4) Saturday the AGM meeting; 5) finances opened with Southeast funds; 6) will have Visa/MasterCard charge ability for ordering shirts/hats and Bank of America agreed to no/charge for this service. She stated she would like a general delivery box near her home for the election returns. Don clarified that this is the "rule of thumb", adding that a cut-off date is necessary, and that the Board must be advised in order to schedule dates for Board meetings.

Dick Kuszyk was concerned about Airport Day being at a military airport 47 miles away. Sally Williams said new airport restrictions and clearances at the International airport

created the need to have it at the smaller one, but that everyone will find it to be a very interesting drive (military maneuvers, animals, etc.), and once there, you will see that LHW is "state of the art". She thanked Jerry Jesion for his help on the patch and said they would be passing out promotional cards at both Sun 'n Fun and Oshkosh.

#### 11. 2012 ICS Convention Status

Bernie Mazurek asked Pete Morse for a report. He reported: 1) they have chosen Baltimore; 2) hope to make it a five-day convention, including a weekend approach Friday-Sunday, all to encourage younger members; 3) working at making it first and foremost a social thing with some technical, so it's appealing to co-pilots; 4) looking at finding a hotel that is reasonably priced; 5) concentrating on keeping it on the waterfront where activities are within walking distance for those not interested in technical seminars; 6) still in the planning stage on activities to offer the non-pilots, but they do have the train to offer that will get you to Washington, DC; and, 7) have chosen Martin State as the host airport (plenty of room, reduced fees, good access).

#### 11:55 AM - 1:20 PM - Lunch Break

Bernie Mazurek called the meeting back to order at 1:20 PM.

#### 12. Elimination of 30-3-3 (STC Ownership Restriction)

Bernie Mazurek asked Shirley Nelson for her report. Shirley said she had not had the time to check with our accountant, and it was agreed by everyone that there was no pressing reason to have this answer now. Shirley said she will have a report for the next meeting.

**Motion** - Bob Cretney made a motion that this matter be deferred to the Fall Board Meeting; Don Nelson seconded the motion; motion carried unanimously.

#### 13. Revision to SR 30-3-4 - Exemption of Items for Resale

Bernie Mazurek asked Don Nelson to read the revised Standing Rule, and Don said the question is, "Does 'goodies' qualify as a purchase here?" He said he thought "goodies" had been exempted from "purchases" in the last meeting. Bernie then read the Fall Board Meeting minutes regarding this issue, which minutes contained a motion to refer this exemption to the Standing Rules Committee and was carried unanimously. Bernie then read the Addendum in those minutes which recorded the electronic vote by the Board to approve the Standing Rules dated 12/16/10 (latest version). Everyone agreed that this matter was settled, and "goodies" are exempted from Items for Resale. Dave Fitzgerald confirmed that the latest Standing Rules are posted on the website.

#### 14. Revision to SR 30-3-5a - Regarding Profit/Loss Split

Bernie Mazurek read the portion of the Fall Board Meeting minutes concerning this issue,

i.e., the motion made, the discussion, and the motion to table. After discussion, Lorne Harmon asked for the floor on the matter and proposed that at least 3/4ths of a profit go to the tribe because 1) it would be an incentive for the tribe to work hard; 2) in reality, the tribe does all the work; 3) most of the tribes could use the money; and 4) that at one time ICS didn't have much money, but that is not the case any longer. He added that the tribe does have some risk in the loss. Don Nelson asked where the 1/4th would go, and Lorne said to ICS. Don then asked how a loss would be split, and Lorne said 50/50 because we shouldn't penalize the tribe for a loss when they've done all the work.

Discussion ensued, with some agreeing that a 3/4th loss to the tribe would give a tribe more incentive to make the convention successful and others feeling a 50/50 of both profit and loss was appropriate. There was also discussion about convention profit no longer being shared with CFF, with Bob Cretney making an argument against this decision.

Lorne Harmon brought the subject back to the convention profit/loss split stating that in light of the fact that ICS is now more comfortable financially, why not split the profit 50/50? Agreement was expressed by several members and a motion was suggested. Bob Cretney re-explained his view about the donation for CFF.

**Motion** - Shirley Nelson made a motion that the profit or the loss of conventions should be split 50/50 between ICS and the host tribe; Dick Kuszyk seconded the motion. When Bernie Mazurek asked for any further discussion, Bob Cretney asked for clarification as to whether this means CFF is permanently eliminated from receiving funds from the convention? The answer was "no," that a Standing Rule states that at every Spring Board Meeting the Board has the option to vote for an ICS donation to CFF. Bernie called for a vote on the motion, and eight (8) voting members were for the motion, with one (1) opposing; therefore, the motion was carried by a majority.

#### 15. Bylaw Revision Article IV, Funds, Section 3 and SR Revisions 12-1-8 & 12-2-3

Don Nelson explained how the following recommendations from the committee (Don Nelson and Hank Spellman) came about. He explained the IRS Form 990 questions that were answered by our CPA in 2009 and the "no" answers that had to be given, as well as why, without these changes, we would still have to give a "no" answer to the questions: "Does the organization have a conflict of interest policy" and "Do you have a whistle blower policy?" He read the recommended bylaw change, and said if it is approved, he feels it will satisfy the IRS questions on this form. He added, the Bylaw Committee strongly recommends that we need a Conflict of Interest policy in the Bylaws, and once approved by the Board, will have to go to the membership. The argument for: We really don't want members on the Board who work for Piper, Cirrus, or even Raven, or Board members who are in the business of selling airplanes or parts, and we have the IRS question that further states that we need this policy. Shirley Nelson said our CPA has warned that we need to get this in the Bylaws or we might lose our non-profit status, and if we lost it, we would never get it back. John Johnson pointed out that the change says those "manufacturing" aircraft or aircraft parts; that it doesn't say no member should be in

the business of "selling" aircraft or aircraft parts. Much discussion ensued. Shirley Nelson summarized that the IRS concern is that a person who is licensed to sell aircraft or aircraft parts should not be on the Board of a non-profit organization. Pete Morse said "employee or agent" covers the people downstream from the manufacturer. Zack Grant said we may have a problem adding "sales" in this because we may all have to recuse ourselves.

**Motion** - Shirley Nelson made the motion that we approve the bylaw revision as recommended by the Bylaws Committee; Bob Cretney seconded the motion; motion carried unanimously.

A question then was raised about the validity of adding 5.b, and Don clarified that this too was necessary to satisfy the IRS requirement of a "whistle blower" clause. It was confirmed that this will be on the ballot of the 2011 Annual Voting Members (AVM).

Don Nelson then read the change to Article IV, Section 3, which allows the Treasurer alone to sign checks to pay invoices of up to \$5,000 (raised from \$1,000). He also clarified that this does not affect the contract checks paid to VP, which will continue to be signed by the Treasurer with the approval of one other Board officer. Don answered several questions from the Board and guests on how expenditures are approved and paid, and reminded everyone that this change only concerns "invoices". Lorne Harmon asked for clarification on whether this will extend to VP once the accounting transition is finalized? Don replied that the ICS Treasurer will continue to write checks. Bob Cretney reminded everyone that this issue was discussed at the Fall Board Meeting. Don made it clear that \$5,000 was appropriate, giving an example of the \$3,056 check he had to write for space at Sun 'n Fun which under the old rule meant he also had to get Bernie's signature.

**Motion** - Shirley Nelson made a motion that we accept the Bylaw Committee's recommendation on Article IV, Section 3 as presented; Sally Williams seconded the motion; motion carried unanimously.

Bob Cretney asked for clarification on the possibility of forging a receipt and buying something else. It was agreed that this could happen just as it could with any organization, but between our Bylaws and the fact that it is unlikely to happen, we have everything possible in place to prevent it.

Don Nelson then read the original Bylaw page 2, Article II, Section 8, as well as the revision, and explained the reasons for the deletions and the addition of "The Board is authorized to expend funds up to the amounts authorized by such an approved budget," which will deal with the IRS question. John Johnson asked if it should also specify the means of approval by the membership, etc.? Don said this is in the Bylaws already in that the annual budget is approved by the Board, and added that in our annual voting by mail, all three of the prior Bylaw issues will be on the ballot as "Special Issues".

**Motion** - Bob Cretney made a motion that we add to the Bylaws page 2, Article II,



Section 8, the revisions and additions as presented; Lorne Harmon seconded the motion; motion carried unanimously.

Zack Grant asked to comment further on a prior discussion--that by passing the re-write to 2011 AVM, we have eliminated the Australian tribe since they are selling the horns to the general aviation public. There was lots of discussion. Don Nelson reminded everyone that it was talking about Board members only. Lorne Harmon commented that if you implement 5.b instead of 5.a and 5.b, it would solve the issue, and Bernie Mazurek asked if we went back to #5 as it was, would that satisfy conflict of interest? Don said no. Zack was adamant and said we need to revisit this; why not just make it Piper? Bernie asked if we could just delete "all aircraft parts"? Several said no, but agreed that no one said that phrase had to go in there. Don said the committee made up the wording so that we could answer "yes, we have a conflict of interest clause". Lorne again asked why couldn't 5.b solve the problem? Don gave reasons why not. Zack said he has real problems with this, but will let it go. Shirley Nelson stated that Hank Spellman had lots to do with this wording, and Hank worked for the IRS at one time. Don felt removing "or aircraft parts" would do it and others agreed.

**Motion** - Shirley Nelson made a motion that we amend the motion on Section 5.a to delete "or aircraft parts"; Sally Williams seconded the motion; motion carried unanimously.

Zack Grant commented that this amendment takes care of Australia, but not for anyone who works for one of the conglomerates that has anything to do with manufacturing airplanes. Some discussion continued, but all agreed that the matter for now was settled.

#### 17. Airworthiness Committee Update

Bernie Mazurek asked Dave Fitzgerald to update the Board. Dave said he just talked with Ian in Australia this morning and Ian is sending a horn over with the installation kit. Dave added that the Australians have made a movie (will be adding sound to it later), and that he will be taking it to the meeting in Fredericksburg to present it, and will then see that it is available for seminars by the other tribes. After some other explanations, he said we won't see an AD until close to the end of the year, and the AD will most certainly not be what the Service Bulletin (SB) is; but we won't speculate on this. Lorne asked if the Piper horn is available from Piper? Dave said there are some available, and they have the balance arm attached. The problem is there is no way to put it on an existing torque tube and there are no new torque tubes available, and we are struggling getting replacement bolts that go in the horn and through the torque tube, which is what the Australians were frustrated about. Zack Grant asked to speak on this issue and explained what happens when the new horns are put on old tubes, in that if something is slightly off on the original drill, they must match it and put a new bolt in. He added that apparently there are two schools of thought on this process, and some believe you absolutely cannot put a new horn on an old tube, while others disagree. Zack said it can be done and it can be done successfully and safely, but not 100% of the time.

Dave Fitzgerald said there is some debate on the wording in the SB, and he has talked to Keith Knowles about this; if there is an AD, you will be required to put a new torque tube with a Piper horn. Zack Grant said we can't speculate on what the AD is going to say, but according to the SB, you have to replace the part number of the horn, the balance arm and the torque tube. Dave agreed and said Hans Neubert indicates it will be a new assembly which will be more costly; that there will be an AD, but they are in no hurry to do it. In response to questions, Dave said we don't know whether the AD will require a 1,000-hour inspection, but that he is pushing it to be limited to the single engine airplane. Lorne Harmon asked if the AD is written the same as the SB, and as Zack said if the SB requires a horn, torque tube, and the balance arm to be a new product, wouldn't that then exclude the Australian horn because it doesn't include the balance tube? Dave replied no, because if an AD is issued, it's issued against Piper parts, and the Australian horn is not a Piper part. Once the Australian horn is approved, it's an STC. Zack said if the AD addresses only the part number of the horn, that is correct, but if it addresses the horn, torque tube and balance arm, then all of those have separate part numbers and the horn would not be affected; however, the torque tube and the balance arm would be affected by the AD. Further discussion ensued between Dave and Zack as to what to expect in the AD.

Dave Fitzgerald reported Oshkosh is underway; he has the grounds; will probably wait until April to order the tent; and he plans to have good maintenance seminars there. Also, regarding Webco, he said the FAA did file an appeal quite sometime ago. He talked with Ed McConwell about a week ago, and he will be issuing a statement soon, and he thinks it will make us all quite pleased.

Dave Fitzgerald then gave a report on identifying and listing parts that are hard to find, which is one of the more difficult projects for the Airworthiness Committee. He said Bob Cretney had talked to Lucky Louque who sent a list of parts he's finding very scarce, especially landing gear parts which are no longer being made, and we're running out of them. Dave said he and Hans have written an article for the April Flyer on this subject; that the ICS can't make these parts, but can help it's members by educating them on what an owner-produced part is and how we can go about getting it done, especially since we can't force Piper to do anything about this. Zack Grant agreed and said this goes back to an earlier subject on the limited budget of \$2,000 for Technical Support projects, which is less than 1% of the total budget; that if we're going to go forward on this project, the Board and the Technical Committee (TC) needs to rethink this. Dave agreed and thought maybe the TC could meet on Skype and accomplish this. Bob Cretney read an email from Lucky on hard-to-get and short-supply parts, which set out a shared list of such parts by Air Salvage in Dallas, but said most other large yards across the Nation don't seem to want to generate such lists. Dave explained how he is presently trying to put together a list of the biggest shops that have these parts on the website, but that we have a conflict in including shops not among our paying advertisers. Zack said he would like the TC to consider the creation of a subscription parts base of hard-to-find parts, where everyone could register a part they have and others could access the base on line, 24 hours/seven days a week. He recognizes that this would cost money to set up. He suggested that the TC could then bring the idea to the Board. Don Nelson felt we should

first give Dave Fitzgerald's idea a chance before investigating a subscription. Bernie Mazurek said having access to something like this data base, however, might be an incentive for gaining new members. Zack Grant said he would have to do more research to get an idea of what a subscription to such a base might cost. Shirley Nelson asked Dave if the different parts companies he mentioned had been given to VP to recruit for advertising space. Dave said yes, and we have sold four or five on it.

### **New Business:**

#### **18. 2011 ICS Donation to CFF**

Bernie Mazurek asked for input on the CFF donation by ICS. After a short discussion, Don Nelson suggested \$1,000.

**Motion** - Don Nelson made a motion that ICS donate \$1,000 to CFF; Bob Cretney seconded the motion. Before the vote was taken, Lorne Harmon, as President of CFF, asked to plead a case for the donation. Lorne said he honestly didn't know right now whether CFF had gained or lost in money, but his hunch was that it has lost a little; that CFF this year is offering money to the tribes for seminars, \$9,000 in scholarships, and gave money to ICS for Oshkosh; that he didn't honestly feel CFF was gaining anything; that this is the real situation and felt obligated to state these points. Bernie said points so noted, then called for a vote on the motion, and the motion was carried unanimously.

#### **19. Maurice Taylor's Comanche Paperwork - Disposition Review - Item 22 on Agenda**

Bernie Mazurek said he would like to change the agenda a bit and talk about item #22, Maurice Taylor's Paperwork Disposition. He stated that it now resides in Charlie Liller's garage, and Charlie needs his garage space back; that we need someone to go through this paperwork, pare it down and dispose of it appropriately. Charlie, being a guest at this meeting, agreed and gave the history of how he and Sarah acquired and kept it for the last eight years or so and what it consists of. In the discussion of a place for storage, Lorne mentioned that in talking with Bruce Thumann recently, Bruce had agreed to store CFF's treasury records in his warehouse and might be willing to do the same for the Taylor paperwork. Bob said he would check with Bruce. Along the same lines of stored items, Sally asked if anyone knew where the display of flags might be that was used at past conventions, and no one knew.

#### **20. Marketing Committee - Volunteer Results - Item #19 on Agenda**

Bernie Mazurek reported that he only received one resume back as a result of his request for resumes, and that was from David Pyle. He also received an email from a Vice President of Marketing for Gulfstream, but this person admitted he traveled extensively and probably could not handle it. Bernie said he is thinking of suspending the Marketing Committee for a year or so and using VP in this capacity. Dick Kuszyk then gave a history on why he resigned, as well as why he did not see how any new marketing projects would be needed in the next seven months and had actually halted one project

that was in the works for several reasons, one being the economy. He felt that at this time, and in the next several months, there would be no need to spend any marketing money; that instead we need marketing tools like where to obtain parts, streamlining our Airworthiness Committee projects, website, etc., and then when it gets to the point where we have some substance to offer, we could do further marketing. He felt we should always maintain two programs: 1) letters to expiring members; and 2) packets to new members. However, he said we need to improve number two and gave suggestions. He said we have been affected by the economy and bad press. He does not think marketing should go away for good, but could be suspended or dormant. Don Nelson thought that sounded fine; said VP has good ideas about marketing; and that we will keep talking to them. Bernie concluded that for now, we will leave the Marketing position dormant.

Dave Fitzgerald mentioned that there are two new things on the website--a photo page and the new Comanche Tube player with full-screen capability. The photo page is under "Features", and he hopes the Tribe Chiefs will encourage everyone to put up their photos to give ideas for paint schemes. Dave said he is proud of the improvements in the website, and everyone agreed he is doing a great job. Bob Cretney said he knows someone who does computerized paint schemes and maybe there was the possibility of ICS working a deal with this person for a percentage of his fee (thought it was about \$300/plane). It was agreed that Bob will look into this.

Bob Cretney then interjected that he had just talked with Bruce Thumann via cell phone, and Bruce said he had room to store Maurice's paperwork and any other ICS items; just to shrink-wrap it on a pallet, and ship to him. The Board agreed that ICS would pay the shipping, and Bob said he could arrange shipment by FedEx for a sizeable discount.

#### 21. Nominating Committee Report - Item #20 on Agenda

Dave Fitzgerald gave this report in the absence of Bruce Ladrie. Dave said the proposed slate was: Dick Kuszyk for President; Bob Cretney for Vice President; Pat Donovan for Treasurer; and Peggy Harmon for Secretary. Dave said Chuck Lee may also run for Treasurer, but has not committed. Don Nelson reminded everyone that this is just a courtesy report to the Board and nominations can be open for another month or until the committee closes it. When asked what was the actual closing date, Don replied about the end of April. Don said there are provisions in the Bylaws for people to submit their own name or have someone in their tribe nominate them; that the committee does not have to put someone up just because they want to be put up. Lorne Harmon asked if there was an article in the Flyer magazine asking for nominations yet? Don replied yes.

#### 22. 2011 Oshkosh Arrival & Training Program - Item #21 on Agenda

Bernie Mazurek reported that Jerry Jesion and J.J. Miller met and decided that they will not have a training program this year because a required training program would more or less kill the mass arrival. Shirley Nelson commented that when Zack Grant ran the arrival, it was well organized with required attendance at a prior meeting. Zack said mass arrivals should be separated from ICS; that he would never handle one again since no one

followed the briefing package; and he feels we are heading for trouble in this event. Bob Cretney said he participated two years ago, and it was just plain dangerous with no one paying attention to briefings. Zack Grant said we could do what the Bonanza group does, set up a separate entity--theirs is named B-2-0, Inc.--loosely associated with the Bonanza Society, but separate. When Bernie Mazurek said maybe this year we should cancel the arrival and our waiver, Zack reminded everyone that to get the waiver takes six months, so letting it lapse would make it extremely difficult to get back. After discussion, clarification was called for, and Bernie said the arrival is left in place; just no training. Zack emphasized that when he organized the arrivals, even after all the planning and briefing, he found that you can't teach people about spotting, rubber banding, altimeter agreement, etc., in the classroom and have them do it in actual arrival. It was suggested by Bob Cretney that a pre-training requirement might scare those away that did not really have the ability, and everyone agreed. Lorne Harmon asked Bernie if we could go the way of requiring the training or ICS will withdraw their support? Zack said the training could be the day before the arrival. Bob suggested sending out a package containing the requirements to participants. There was discussion on what we would need, i.e., instructors, full day classroom, trail formation practice, etc.

Bernie Mazurek summarized by stating the arrival is on the website; he doesn't know how many people have signed up; he assumes we will have to rely on J.J. to make all the arrangements, and hopefully Jerry Jesion will tell him what he needs to do; and in the meantime we can establish a training program with Jerry's recommendations. Zack Grant confirmed that the permit was given to "Comanches to Oshkosh"; that it does not say "ICS"; and that the Feds actually said that was a good idea. Bernie will talk to Jerry about this.

### 23. Other New Business

Bernie Mazurek asked for other new business. There being none, he asked David Pyle for an update on Dale Vandever. David gave an update on Dale's condition, as well as a history of Dale's involvement with ICS and the Delphi Forum. He said Dale did not have a successor for Delphi. David then spoke on marketing strategies and complimented Dick Kuszyk for his efforts.

Lorne Harmon asked to go back to the Budget sheet and said if one were talking to a new prospect and showed that person this budget, it could easily be observed that 85% went to VP and less than 1% to Technical. He said he's not criticizing VP, but thinks those numbers are bothersome when selling ICS to a new member. Several agreed. Bernie Mazurek said there is more to the item "Support and Technical", like money allocated to our website which contains good Technical information, so it may not be a true figure or absolute. Don Nelson explained how he came up with the amount budgeted... income and expenditures the last two years and what he could project for this year.

Zack Grant said his problem with this is that if the VP money is not negotiable, of the \$216,000 going to VP in some way, shape or form every year, versus the \$35,800 going somewhere else, percentage-wise he came up with 16.6% of the expenses do not involve

VP, so we don't have a whole lot of wiggle room in there to stay within that total number. Don Nelson said don't forget that of that \$216,000, \$87,000 is coming back. Zack said he was not looking at it in a profit and loss; he was looking at the outlay, and it looked like "Special Expenses" was the only slush fund, and the \$2,000 for "Tech Support Projects", which basically covers Hans' expenses going to the aging aircraft thing, and then there's nothing left over. Don said that was exactly what we spent last year and there was basically only \$400 that went for something else. There was some discussion about the aging aircraft seminar value, and Bernie said he had asked Hans to write an article for the Flyer after his attendance. Don said he could move \$4,000 from "Other Business Expense" to "Tech Support". Zack said he is looking at it in the sense that if a project comes up, we don't have to wait another year to have the money.

There was considerable discussion at this point about quality articles in the Flyer, especially technical articles, and several ideas about how to obtain them, including paying for them, soliciting articles from other flying magazines, etc. Don Nelson said he thought we should have our Editor and Chief, Bernie Mazurek, think about these ideas and come back with some recommendations. Lorne Harmon then asked Bernie if maybe we could make a motion to move money over to Technical with the idea that some could be used for technical articles in the future. Bernie asked if Don could readjust the budget, and Don replied, if you make the motion, I can readjust.

**Motion** - Shirley Nelson made a motion to move \$4,000 from "Other Business Expense" to "Technical Support Projects"; Bob Cretney seconded the motion; motion carried unanimously.

Zack Grant then asked to address one other item--he stated that as had been approved in the past, he has used the POH manual in the CPPP Program, but recently his printer had brought to light that he did not have official permission from ICS to print these books; that the POH is part of the handout; and that he didn't sell them outside of the program. Don Nelson said he wasn't aware of this being done by CPPP, but that this question had come up recently from others. Lorne said there is a solution: 1) POH is owned by ICS who owns the copyright; and 2) CPPP is open to non-ICS members, so the solution is CFF buying a certain number of POH manuals to use. Don said Webco produces and prints them for us; paid us \$2,500 last year and has ordered 21 to 22 so far this year; that a significant number of orders are still coming in; and now you're talking about giving away 30 or 40? Zack said at the time of CPPP's set-up, the use of the POH was ICS's contribution as a sponsor of the program. Lorne asked Don the current price of the manuals, and Don replied \$75, and ICS gets about \$23 each from the split of the profits with Webco. After much discussion, it was decided that ICS should continue supporting the CPPP program in this manner, and Zack agreed to send an email to Bernie containing the proper words for permission to reproduce the POH manual for his signature and notarization.

**Motion** - Shirley Nelson made a motion that the meeting be adjourned; Sally Williams seconded the motion, motion carried unanimously.

Meeting adjourned at 4:55 P.M.

Respectfully submitted,  
Peggy S. Harmon  
ICS Secretary