

International Comanche Society, Inc.  
Minutes from TeamSpeak Meeting – March 21, 2017  
By LaVerne Stroh, Secretary

**1. Av Shiloh, President, called the meeting to order at 8:02 PM EST**

**2. Roll Call by LaVerne Stroh**

Officers:

President	Av Shiloh	Present
Vice President	Bob Williams	Present
Treasurer	Bob Berry	Present
Secretary	LaVerne Stroh	Present

Tribe Chief/Tribe Representatives

Tribe Rep SW	Scott Myers	Absent
Tribe Chief/Rep SC	Ron Franks	Present
Tribe Chief/Rep SE	Jeff Munford	Absent
Tribe Rep Mid States	Pat Donovan	Present
Tribe Rep NW	Bill Case	Present
Tribe Rep NC	Hank Spellman	Present
Tribe Chief/Rep NE	C J Stumpf	Absent
Tribe Chief/Rep W Canada	William Hughes	Present
Tribe Chief/Rep E Canada	Bryan McDougall	Absent
Tribe Chief/Rep Europe	Kate Burrows	Absent
Tribe Chief/Rep S. Africa	Russell Knowles	Absent
Tribe Chief/Rep Australia	Nigel Wettenhall	Absent

Guests:

ICS Member EU	Monica Rehkopf
ICS Member NC	Dave Fitzgerald
ICS Member SC	Chuck Stroh

**Quorum: Nine (9) voting members were present at the meeting.**

**3. Acceptance of Agenda by Board of Directors**

**Hank moved to accept the agenda. Pat seconded the motion.**

**There were no objections to the motion.**

**4. President's Opening Remarks by Av Shiloh**

Av welcomed everyone to the meeting. We have a lot of things to cover and hopefully it will go rather quickly. .

## **5. Acceptance of BOD Meeting Minutes by LaVerne Stroh**

LaVerne stated she did not have time to complete the minutes from the last meeting but promised to have them in the next few weeks.

## **6. Treasurer 's Report by Bob Berry**

Bob Berry stated he sent out the financial report for 2016. It is self-explanatory and very similar to last year with the exception of advertising decreasing by 20%. Oshkosh was very successful and got us new members. Donations from CFF and Cliff were subtracted from the tent costs since the amount from CFF was to help with tent costs.

With dues increases, we should stay be in the black. Nothing was budgeted for the website since it is not up and running yet and he didn't know when it would be.

Pat asked if Bob got his email regarding donations to CFF.

Bob Berry stated we did not have any donations.

Pat stated that was unusual that nobody gave money to CFF along with their dues.

Bob Berry stated we did have some of those, but they were considered a pass through. He wrote a check to CFF for those donations.

Pat stated there were no donations on line 40191 which is donations from members, which is pass through.

Bob stated he would look into that.

Pat stated the donations from CFF and Cliff and Heritage Aero should be shown as income and the full tent costs shown as expenses so we show the accurate amounts for the tent, etc. Pat stated their donations should be income and then the check we wrote to Oshkosh would be expenses. That is the way it was recorded in the past.

Bob Berry stated he would look into it.

Hank agreed with Pat.

Av stated he isn't an accountant but thought we needed to show the amounts as income in the general fund or another category. The income would be offset by the expenses. That way we have the correct amounts for total Oshkosh cost for

historical purposes and can reference that amount in the future when discussing the costs for Oshkosh.

Bob Berry stated it had already gone to publication.

Av stated if he could get it done within the week, the corrected one can be in the publication.

**Bob Berry will make the changes and get them to Av and the board.**

**Av moved to accept the Treasurer's report. Hank seconded the motion. The motion passed unanimously.**

Av stated the deficit was \$9000 last year and this year we should break even when everything is accounted for. Having the dues increase has prevented us from having a deficit again. It is important the board consider having another dues increase to be sure we stay in the black. Although he won't be there as President, he want the board to look carefully at all of the items and make sure we stay in the black. Av strongly recommended we vote for another increase of 5% at the Fall Board meeting.

Pat asked if we were going to discuss the 2018 budget.

Av stated he would prefer to discuss that at the next meeting when we have feedback from everyone. We have to publish it for voting on by the membership.

#### **7. Flyer – Letter from Director's Schedule by Av Shiloh and LaVerne Stroh**

Av stated we will defer this to next month.

#### **8. Annual Convention Report by Bob Williams**

Bob Williams stated they now have half of the 30 rooms rented. They should be able to raise the room count if needed since the hotel does not have any conflicts with other events right now.

They have ten vendors so far and are hoping for fourteen. MT Propeller will sponsor the vendor breakfast, which is a \$2200 donation. Hartzell will not be able to attend. Bob asked everyone to come and support the vendors to ensure they will continue to come to the conventions.

Everything else will be pretty much the same as discussed previously. They had requests for a children's menu and will work on that so the cost will be less for small children.

Dave stated they have five registrations so far. They are working on the May article to let everyone know to register and get the rooms committed.

Monica asked if the reduction for early registration was only ten dollars.

Bob stated that was correct. They are trying not to put any onerous demands on anybody.

Av stated while it was good not to have late registration fees that may be the reason why not many have registered yet.

Bob stated people seem to be interested. They had some information on Cleveland in the April Flyer. They are trying to make it a relaxing convention where people can visit with vendors.

Dave stated they are in the process of getting an outside company for shirts and the link should be up sometime in the next few weeks. They will take all of the ordered shirts to Cleveland to hand out there.

#### **9. Bylaws Committee Report by Scott Myers**

Av stated Hank is not the committee chairman. Scott is still on the committee.

**Hank moved to accept the changes to the standing rule as proposed. Everyone received a copy. Bob Williams seconded the motion.**

LaVerne stated she the committees listed in the standing rules are not correct compared to what is listed in the Flyer.

Hank stated he will look at them and if there are any needed changes, we will amend them at the next meeting.

**The motion passed unanimously.**

Av stated we as a board can change standing rules, but bylaws changes have to be approved by the membership. If you have any changes to the bylaws, let Hank know so we can discuss them at the next meeting.

#### **10. New Website Report by LaVerne Stroh**

LaVerne stated after talking to Adam the April roll out would not work for him since he has several other websites he is working on, and he also is in college and has semester tests about that time.

LaVerne talked to Dave and they agreed since we cannot do the April roll out, it would be best to wait until after the convention. We will shoot for a July roll out.

Av stated he talked to Dave and since we won't roll out the website until July, we have to update the old website if we are not going to switch to the new website until July. The cost will be about \$200.

Dave stated we need to change the forum software. He has put it off for a while. Since the new website will have members log onto the forum separately from the website, he will set up the old website the same way to get people used to doing that. The new website will have to update their forums when they go online.

Av stated Dave will take care of the updates, and if needed, he can get assistance from a PHP programmer.

Hank was concerned that people would "google" for the website and get the wrong one.

LaVerne stated Adam was supposed to have put a note on the new website stating it was under construction and to go to the comancheflyer.com website for now. Was that not there?

Hank stated he didn't know since he hasn't been on the new website.

## **11. Nominating Committee Report by Dave Fitzgerald**

Dave stated there were no new nominations other than those discussed.

Hank asked who is running for the offices.

Dave stated Pat was running for President, Bob Williams for Vice President, Bob Berry for Treasurer, and LaVerne for Secretary.

Av stated Pat would need to get his bio to Melissa. Melissa can probably use the old bios for the rest of the officers.

Av stated the President would be running for a two year term and all of the other offices for a one year term.

Dave stated that was incorrect. All officers are for two years. That was done so we only had elections every other year.

Av stated he thought that had not been changed yet.

Dave stated it was not implemented until this year.

Hank stated we could verify it and bring it up again at the next meeting.

Monica stated the website shows all offices are for two years.

## **12. Future/Strategic Planning Committee by Pat Donovan**

Pat stated he didn't have much on the planning committee but thought it would be a good idea if all officers had two year terms that we stagger those terms so all officers don't change at the same time, giving some continuity on the board.

Av stated that would require a change to the bylaws.

Dave stated if it was changed it could not be implemented now since the officers are running for two year terms. If it was voted in, it could not be implemented until the next election.

Av stated we could put in on the agenda for the next meeting.

Bob Williams stated that we would also need to determine how this would work if there was a resignation.

Dave stated the purpose of having two year terms was to get away from having elections every year. Staggered terms would mean someone being elected every year again.

As far at the committee, Pat stated he is the only one now. He will talk to Av and past presidents to see what direction we want to go. He was thinking it would be a wind down of ICS, but since membership has leveled off, he is thinking we may need to go a different direction.

Av stated the biggest expense is the Flyer, so we need to look at alternatives to save funds in that area. We may need to cut some issues or something like that.

Hank stated we could use an electronic means to have a library of all Comanche documents.

Av stated that was an excellent idea. It has been suggested the new website could be a repository of information where members can upload pertinent documents, along with our other information. It could be a single source for all members.

Hank agreed. It is difficult to find now.

Dave stated if you search the forum it should come up.

Hank stated the search narrows it down, but there is still a lot of extra stuff to go through to find what you want.

Dave stated there is a link to the FAA site for service bulletins since it changes all of the time. Members need to learn to use it.

Pat stated many members may not know about it or how to use it.

Hank stated they don't have things like paper drawings.

Av stated this is more of a members' benefits idea not the future planning committee. We got many new members last year at Oshkosh thanks to that committee. This committee should look at what steps need to be taken for five and ten years from now.

Monica stated that if we change the number of Flyers per year, we have to remember Village Press is looking to make a profit. If six or less, they may not want to continue doing it for us.

Av stated that was correct. That is what the committee will be looking at and providing that information to the board.

Pat stated another option might be merging with or becoming a subgroup of another group like the Piper Flyers.

Av stated that was brought up before. All of these are good ideas and good things to look at. We can go at it in steps; but we need a plan and be able to monitor and react as things happen.

### **13. Committee Reports by Committee Chairs**

Av stated he did not receive any committee reports.

### **14. Tribe Reports by Tribe Chiefs/Reps**

Bob William stated North Central has not spent any money of the convention yet.

### **15. Miscellaneous Old Business by Board of Directors**

Av stated that he is assuming we missed the deadlines for sign up.

### **16. 2017 EAA AirVenture**

CJ was not at the meeting and Pat had no news about the convention.

### **17. Miscellaneous New Business by Board of Directors**

Av stated Bob Berry had discussed the ICS goodies before. We are talking to a private company for new inventory items. We won't make money on the items, but we won't lose any either. Av, Bob, and Dave looked at the current inventory, and we are losing money on these items. We had a \$1500 carrying cost from Village Press for holding the items. We currently have about \$10,000 of inventory. They were thinking about having a "fire sale", but Av was concerned that might saturate

the market. We could use the inventory as gifts, door prizes, and new membership gifts to get rid of it over the next few years.

Bob Berry stated he was working with Bob Williams and Dave to have the new vendor take over inventory items, but some of the inventory is manual, etc. Bob stated we should sell the items at a discount and not give them away. Bob Williams has a spreadsheet of the inventory.

Av stated most of the items were shirts, pins, buttons, and hats. He would rather not have a fire sale but give it to new members, etc.

Bob Williams stated that the shirts are mostly small and medium in men's and ladies styles. Those we probably can't sell since there have been no orders for those. The pins, etc. are selling, so there is no reason to sell them off as a "fire sale".

Pat stated we need to remove it from Village Press so we don't have to pay for the costs of them holding the items.

Av stated we need to find someone who will take the inventory and be responsible for mailing it out since that is a cost for us every month.

Bob Williams stated inventory shipping and handling was \$536.

Bob Berry stated that was for shipping it all to Oshkosh.

Bob Williams asked if we could take care of new member packets timely.

Av stated that we will leave that with Village Press.

Pat stated Village Press needed to retain new members' wearables and manual can go to a volunteer to ship out when an item is ordered.

Av stated the manual are the only place we make money.

Av asked if Bob Berry wanted to dispense the non-wearables.

Bob Berry stated the Treasurer would be the best place to do that. He wanted to make sure it didn't include the wearables.

Pat suggested he and Bob Berry discuss this. Bob could meet Pat at Village Press.

**Av stated Pat could take everything they don't need for new members and store it at his place until it is decided what to do with it.**

**Pat stated he would take it to the convention and Oshkosh after a decision was made.**



Bob Berry stated that currently Village Press charges us \$2.50 for an item that may cost \$10.

Av stated they also charge us for inventory each year. Av state he thought there was about a pellet for all items.

Hank asked how many shirts we had.

Pat stated there were about 100 totals.

Hank suggested we use them for door prizes or give them away to new members in Oshkosh.

Bob Williams stated he and Bob Berry would get all of the information ready and present it at the next meeting.

Monica stated if there were tribe chiefs at the convention they could be given some of the merchandise.

Bob Williams stated he had an item from Steve Spector stating there was a pending AD on the heater for the twin and there are no parts available and it is a "do not fly until you fix it."

Av stated we would have to talk to the technical committee.

Chuck Stroh stated it was for the Southwind heater.

Bob Williams asked if there was an option to get rid of the Southwind.

Dave stated there are some replacements.

Chuck stated the heater is Janitrol. Hartzell bought out the company that makes it.

Bob Williams suggested we should put something in the Flyer about it since it appears the FAA is going from suggesting it to saying it has to be done.

Av asked Hank if he could talk to the tribe chief to talk to Steve Spector.

Bob Williams stated he was the tribe chief but he doesn't know anything about twins.

Dave stated the other heater is the CND. He suggested maybe Cliff or one of the technical people put something together for the Flyer.

**Bob Williams stated he would be talking to Cliff in the next few days and would discuss it with him then.**

#### **18. Next Meeting by Scott Myers**

Av stated the next meeting would be April 18, 2107 at 8:00 PM EDT unless there were any objections. There were no objections.

#### **19. Adjournment of Meeting by Board of Directors**

**LaVerne moved to adjourn the meeting. Bob Williams seconded the motion. The motion passed unanimously.**